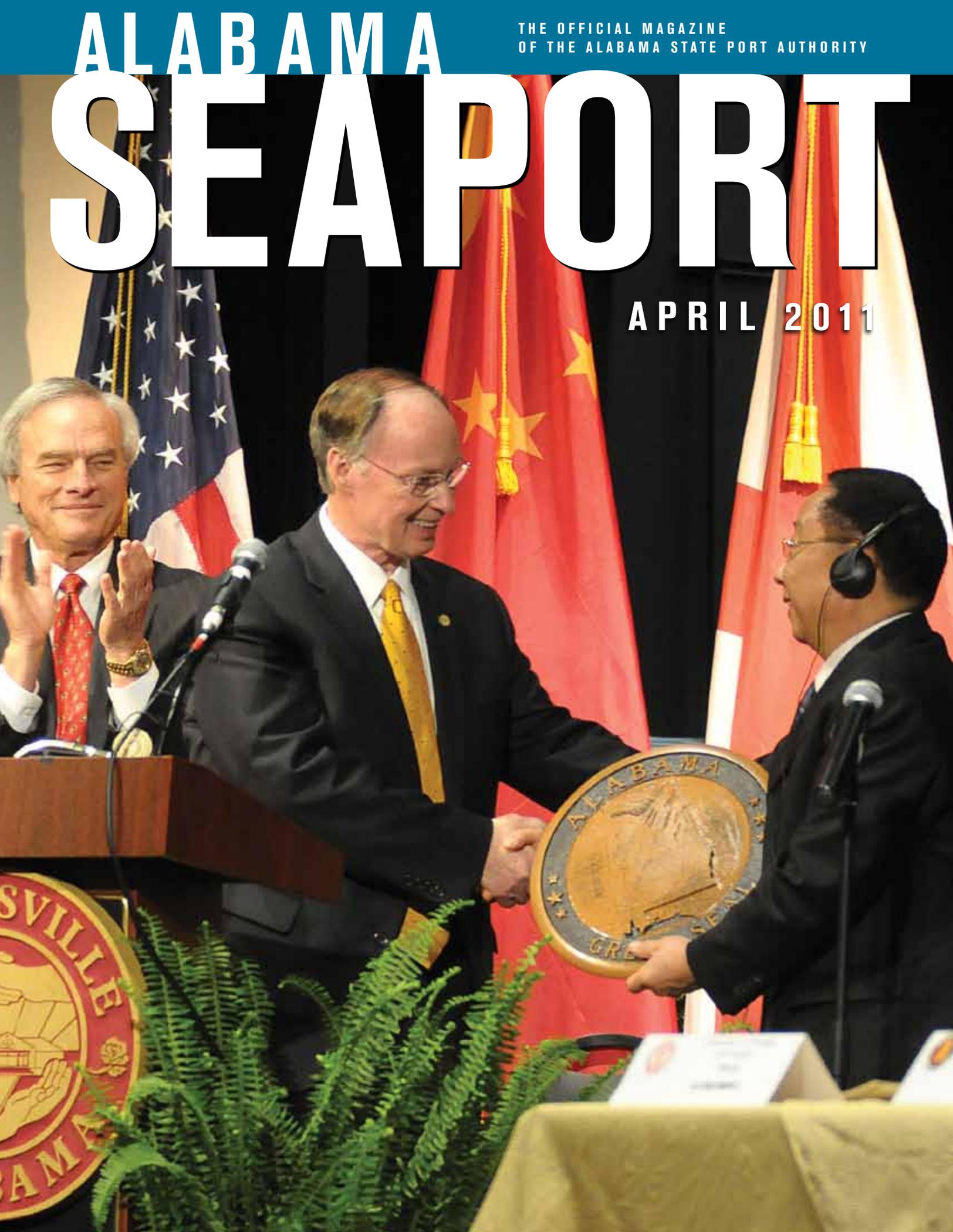


ALABAMA

THE OFFICIAL MAGAZINE
OF THE ALABAMA STATE PORT AUTHORITY

SEAPORT

APRIL 2011



ALABAMA SEAPORT

PUBLISHED CONTINUOUSLY SINCE 1927 • APRIL 2011

Seabulk Towing: Providing Service Excellence Through Safety



Seabulk Towing is an established leader in harbor ship assist operations and offshore towing services. Seabulk Towing operates a fleet of tugs primarily assisting crude, petroleum and chemical product tankers, barges, container and other cargo vessels, and military vessels in docking and undocking, as well as providing LNG terminal support services.



SEABULK TOWING, INC.
a SEACOR company

Ship Assist & Towing Operations

www.seabulktowing.com | (800) 516-6203



On The Cover:

Gov. Robert Bentley presents Chairman Li Changjie of GD Copper with a plaque bearing the state seal of Alabama following the announcement that Golden Dragon Precise Copper Tube Group, Inc. chose Thomasville, Ala., as the site of its new U.S. facility. Pictured (L-R) Seth Hammett, director of the Alabama Development Office; Gov. of Alabama, Robert Bentley; and Li Changjie, Chairman. Photo by Arthur McLean III, McLean Photography.



Alabama State Port Authority
P.O. Box 1588, Mobile, Alabama 36633, USA
P: 251.441.7200 • F: 251.441.7216 • asdd.com

James K. Lyons, Director, CEO
Larry R. Downs, Secretary-Treasurer/CFO

FINANCIAL SERVICES

Larry Downs, Secretary/Treasurer 251.441.7050
Linda K. Paaymans, Vice President 251.441.7036
COMPTROLLER Pete Dranka 251.441.7057
INFORMATION TECHNOLOGY Stan Hurston, Manager 251.441.7017
HUMAN RESOURCES Danny Barnett, Manager 251.441.7004
RISK MANAGEMENT Kevin Malpas, Manager 251.441.7118
INTERNAL AUDITOR Avito DeAndrade 251.441.7210

MARKETING

Judith Adams, Vice President 251.441.7003
Sheri Reid, Manager, Public Affairs 251.441.7001
Pete O'Neal, Manager, Real Estate 251.441.7123
Pat Scott, Manager, Fixed Assets 251.441.7113
John Goff, Manager, Theodore Operations 251.443.7982

OPERATIONS

H.S. "Smitty" Thorne, Executive Vice President/COO 251.441.7238
Bradley N. Djard, Vice President 251.441.8133
Glenn Reibe, Training & Quality Control Manager 251.441.7156
Ron Adler, Asst. General Manager, Operations 251.441.7316
BULK OPERATIONS Raymond Dearmon, Manager 251.441.7676
Melvin Barnett, Operations Superintendent 251.441.7675
TERMINAL RAILWAY Mike Russell, General Manager 251.441.7301

GENERAL CARGO/INTERMODAL

OPERATIONS John Mickler, Manager P: 251.441.7235
F: 251.441.7231
CUSTOMER SERVICE Marx Nicholson, Manager 251.441.7047
TRAFFIC/SALES Anna Ward, Manager 251.441.7516
LOGISTICS Chuck Camp, Manager 251.441.8179
PORT POLICE CHIEF Jimmie Flanagan P: 251.441.7777
F: 251.441.7172

TRUCK CONTROL Lester Davidson 251.441.7098

HARBOR MASTER Capt. Terry Gilbreath 251.441.7074

PLANNING & SECURITY
Hal Hudgins, Vice President 251.441.7237

ENGINEERING SERVICES
Jerald Kichler, P.E., Director 251.441.8975

ENVIRONMENTAL & PROGRAM MANAGEMENT
Bob Harris, Director 251.441.7085

TRADE & DEVELOPMENT
Mark I. Sheppard, Vice President 251.441.7201
Todd Jones, Director Trade & Development 251.441.7144
LATIN AMERICA SALES & TRADE DEVELOPMENT
Maria Mendez, Director 251.441.7535

Contents

East Meets West in Thomasville	4
Pressing Forward: Mobile's Business Community Shares Economic Development Updates With Gov. Robert Bentley	8
Austal USA: Good for the Navy, Alabama and American Taxpayers.....	11
Liebliche Heimat Alabama (Sweet Home Alabama)	14
Made in Alabama: BAE Adding Hundreds of Jobs to Complete Tanker Construction	17
At the Helm: Victor Rhoades	20
Port Calls: Up, Up and Away.....	22
Currents	24
Of Men & Ships: The Battle of CAPE MATAPAN.....	27

Departments

Arrivals/Sailings.....	32
Postcards from the Past	35
Port of Mobile Directory.....	36
Steamship Agencies & Lines.....	38



An Equal Opportunity Employer

ALABAMA SEAPORT (ISSN 1524-8259) is published monthly by the marketing department, Alabama State Port Authority. The magazine is provided free of charge upon written request from customers and friends of the Alabama State Port Authority. Material contained herein, except when copyrighted, may be reproduced in whole or in part. A credit line "Reprinted from ALABAMA SEAPORT," will be appreciated, and it is requested that a copy of the publication, containing the material used, be sent to Editor, ALABAMA SEAPORT, Alabama State Port Authority, P.O. Box 1588, Mobile, Alabama 36633 U.S.A.

East Meets West in Thomasville

The first major Chinese manufacturing plant in the United States is coming to Thomasville, Ala., and creating more than 300 jobs in the process. In late March, the Golden Dragon Precise Copper Tube Group, Inc. (GD Copper) named the town as the location of its new \$100 million copper manufacturing facility. GD Copper is a leading, worldwide supplier of precision copper products, including those used in air conditioners. It is based in Xinxiang, China.

“Our customers’ needs are our top priority,” said GD Copper Chairman Li Changjie. “We are fortunate to have a high-quality, loyal customer base in the United States. Our new facility in Thomasville, Ala., will allow Golden Dragon Precise Copper Tube to continue to provide the highest quality copper products at competitive prices in the U.S. market. While we were fortunate to find many excellent sites for our first U.S. facility, Thomasville was the right fit for us.”

The new plant, with a groundbreaking tentatively set for late spring, is an almost 600,000-sq.-ft. facility, located on 50 acres on U.S. Highway 43 in Clarke County. The plant is less than 100 miles from the Port of Mobile and is on a railroad line. When complete, it will have the capacity to transform more than 100 million pounds of copper annually. The facility will use advanced continuous casting technologies to produce 100 percent NDT (non-destructive testing) certified products, employing cutting-edge research and development in product design, processing and equipment. The processing equipment will have no CO2 emissions,



Pictured (L-R) Hon. Sheldon A. Day, Mayor of Thomasville, greets Chairman Li Changjie of GD Copper prior to the announcement. Photo courtesy of Arthur McLean III, McLean Photography.



Robert Bentley, Governor of Alabama

ALABAMA STATE PORT AUTHORITY

Tim Parker Jr., Chair, Tuscaloosa

Term expires July 31, 2013

David J. Cooper, Vice Chair, Mobile

Term expires July 31, 2013

William B. Bru, 2nd Vice Chair, Mobile

Term expires August 2, 2014

H.L. “Sonny” Callahan, Mobile

Term expires August 2, 2014

Richard Weavil, Mobile

Term expires July 31, 2015

Mike Fields, Tuscaloosa

Term expires August 2, 2014

Joseph McCarty, Birmingham

Term expires July 31, 2015

Algernon Stanley, Huntsville

Term expires July 31, 2015

The Honorable Sam Jones,

Mayor, City of Mobile (Ex-Officio)

Term expires July 31, 2011

ALABAMA SEAPORT EDITORIAL STAFF

Judith Adams, Editor-in-Chief

Jarrold England, Managing Editor

Scott Rye, Contributing Editor

Sheri Reid, Editor-at-Large

EDITORIAL CONTRIBUTORS

Blake Herndon

Niki Lim

Greta Sharp

Scott Thornburg

PHOTOGRAPHY

Adams Imaging

John Adams

Austal USA

Arthur McLean III

South Baldwin Chamber of Commerce

Editorial offices of ALABAMA SEAPORT magazine are located at the International Trade Center, 250 N. Water Street, Mobile, AL 36602. To be added to or deleted from the mailing list, contact the Alabama State Port Authority Trade & Development Office at 251.441.7001.



Pictured (L-R) Gov. Robert Bentley of Alabama greets Chairman Li Changjie of GD Copper as Raymond Cheng, CEO of Sozo Group, looks on. Photo courtesy of Arthur McLean III, McLean Photography.

a closed loop recirculating system and a water treatment center producing negligible water discharge in any form.

GD Copper’s new plant is in the final planning stages, specifically working on regulatory issues and permitting, which will be followed by construction as soon as possible. “They want to compress the normal 18 to 24 months construction period to under 18 months,” said Thomasville Mayor Sheldon Day. “It will definitely be under 18 months if they move forward as quickly as they desire.” The company estimates the project will generate thousands of construction jobs, including subcontractors and suppliers.

“The competition for the new plant was highly competitive,” said Raymond Cheng, chief executive officer for SoZo Group, a corporate advisory firm based in Hong Kong that helped coordinate the GD Copper investment. “We sent

request for proposals to five states for distribution to cities and towns that met our criteria and received back 62 high-quality responses. Thomasville was in that group.”

What set Thomasville apart from its competition, according to Cheng, was the coordinated effort and willingness of everyone wanting to work together to make this project happen. From public entities and private companies to appointed and elected Alabama officials, Cheng said, “they all came to the symphony in concert.”

“From day one, everyone—including the Alabama Federal Delegation to Gov. Bentley’s office and the Alabama Development Office, to Mayor Day’s team in Thomasville, to commercial entities such as Alabama Power—rolled up their sleeves in cooperation. It was very efficient and we were very pleased,” said Cheng.

As the first Chinese manufacturing plant in the United States, there are bound to be cultural differences. Cheng said those same attributes that drew GD Copper to Thomasville (especially its Southern hospitality) will go a long way in helping smooth cultural ripples, paving the way for a successful long-term venture between Alabama and China.

“For the city of Thomasville, it was integral to be ready to quickly respond to the company’s needs and offer multiple options,” Day said. To show GD Copper what was possible with the proposed site, city officials showed company representatives an overlay of the plant on the property, proving it would work. “It’s a very large facility that will be built here, four times larger than anything else in the city limits, on the railroad with direct access to U.S. 43,” said Day.

The announcement is a dividend of the city’s investment and hard work in economic development in the last 12 to 14 years. “We came in second a lot,” Day said. “We’ve learned from our mistakes as much as possible. We asked for reasons and worked and honed in on what we could do better. We feel very, very honored we’ve been able to achieve this. We reach out to other people more readily in our community, making them feel welcome. We’re working very hard to make sure to respect their culture and understand more.”

Thomasville spent years preparing to respond quickly to industry. According to Day, the city spent millions in city and grant dollars, preparing its industrial parks, strengthening educational infrastructure, and preparing and training workers, including a high school welding program, to meet the needs of companies such as Austal USA. “We wanted to try to become a well-rounded small city,” Day explained. In addition, the town has a high quality of life, is prepared for industry and wants to be a partner for industry, offers quality sites, and the opportunity for a company to be “a big fish in a small town.” Day went on to say, “When industry comes here, Thomasville is their partner in being successful in our community.”

The GD Copper announcement comes on the heels of an announcement by Canadian company Lakeside Steel to create 200 jobs at two Thomasville-area plants. “We could not have done it without the county, state and federal officials,” said Day. “They had the opportunity to help Thomasville, and what helps Thomasville helps the whole region.” In February 2011, Clarke County had Alabama’s third-highest jobless rate at 16.6 percent.

GD Copper, Lakeside Steel and numerous ThyssenKrupp steel-related spin-offs are all looking to rail access to transport their weighty goods to and from the plants. Day said the Port of Mobile’s independent rail line uses the Norfolk



GD Copper Chairman Li Changjie explains to the crowd why Thomasville was the right choice for GD Copper. Photo courtesy of Arthur McLean III, McLean Photography.

Southern Class 1 railroad that runs through Thomasville four to five times a week, shipping goods north. With the increased activity from its new corporate citizens, Day conservatively estimates almost 600,000 tons of steel and steel-related products shipped in and out of Thomasville per year, where today there is zero. In related industries, such as the port and the railroad, he expects additional jobs to develop as a result of the increased business.

Director and CEO of the Alabama State Port Authority James K. Lyons reported GD Copper expects to import 40,000 tons of copper through the Port of Mobile annually. “The Port Authority’s terminals are just two hours from Thomasville, and we are well suited to serve GD Copper’s trade and distribution needs. We are a London Metals Exchange port with two interstates and five Class I railroads,” said Lyons. “We are excited about our new customer and their new investment to the region.”

Another development is the Alabama China Partnership. This not-for-profit’s mission is to strengthen business and cultural ties, similar to the AlabamaGermany Partnership developed when Mercedes-Benz selected Tuscaloosa as a plant location. “Alabama has a strong, growing base of international investment, but until today, we had no companies from China on that list that we had successfully

recruited,” explained Alabama Development Office Director Seth Hammett. “I am proud that GD Copper will join us as an international partner in investment.”

Thanks to what Day calls “the Alabama team,” well-paying, skilled labor jobs are on their way to Thomasville. And though the area has high unemployment and is reeling from the depressed timber industry, it does have a quality workforce, providing GD Copper with quality labor and less competition for it. That’s good news for the 41 percent of Thomasville residents who drive a minimum of 30 minutes one way each day to work. Neighboring Wilcox County has 25 percent unemployment. “It opens up opportunities for people in Thomasville to stay close to home and for other people to come to here specifically to work,” said Day. GD Copper plans to partner with Alabama Industrial Development Training for workforce development.

“The team at GD Copper will find the best and most dedicated workforce in Alabama ready and eager to partner with them,” said Gov. Robert Bentley. “Welcome to Alabama, GD Precise Copper Tube Group, Inc.”



Raymond Cheng, CEO of SoZo Group, explains the selection process to the audience in Thomasville. The group was retained by GD Copper as corporate advisors and consultants for the project. Photo courtesy of Arthur McLean III, McLean Photography.

Shaw[®]
a world of **Solutions**[™]

Building Excellence—Innovative Port Solutions Since 1954

Shaw has more than 50 years of ports and harbors experience. From facility design for the Choctaw Point and Pinto Island Terminals for the Alabama State Port Authority to one of the world’s largest equipment procurement projects for Pusan Newport Company in Busan, South Korea, Shaw is providing complete port solutions. We partner with our clients in all facets of port projects including comprehensive environmental services.

www.shawgrp.com

3600 SPRINGHILL BUSINESS PARK, SUITE 200 • MOBILE, AL 36608 USA • 251.344.1913 • FAX 251.342.3229

Pressing Forward: Mobile's Business Community Shares Economic Development Updates With Gov. Robert Bentley



Alabama State Port Authority Director and CEO James K. Lyons addressed Gov. Robert Bentley and 180 members of Mobile's economic and business community on March 18 at the University of South Alabama's Mitchell Center

Gov. Robert Bentley was briefed on Mobile's economic development at a lunch organized by the Mobile Area Chamber of Commerce. The event was held at the University of South Alabama's (USA) Mitchell Center on March 18. In the wake of the recent European Aeronautic Defence and Space Company (EADS) announcement, the city had nothing but positive news to share with the governor and the Chamber's board of directors and Partners for Growth investors, who were also in attendance.

"After the news of the Boeing award, I walked out of the media event and the first thing I saw were the open bay doors of Austal USA's manufacturing facility," said Troy Wayman, vice president of economic development for the Mobile Area Chamber of Commerce. "It reminded me of the resiliency of this city and of this state."

The tone of the briefing was encouraging as dignitaries such as ThyssenKrupp Steel USA President and CEO Christoph Lackinger and Alabama State Port Authority (ASPA) Director and CEO James K. Lyons shared their updates with the governor. In addition, USA President Gordon Moulton reported on the university's economic impact along the Gulf Coast.

"The message was focused on the business and economy of this area," said Ginny Russell, vice president of community

and governmental affairs for the Mobile Area Chamber of Commerce. "We wanted to tell our story—Mobile has a strong economy and the Port is an important part of that economy. Our efforts are a partnership. It's not just what is happening individually, but all of us together."

"One of the Governor's top objectives is job creation and economic development, and his visit to the region furthered that agenda," said ASPA Director and CEO James K. Lyons. "Many of south Alabama's assets support business and industry across the state, while also attracting visitors that contribute to the overall economy."

As an integral part of the area's economic development community, USA offered to host the briefing at the Mitchell Center. "We are one of the largest employers in southwest Alabama. When you add to that our academic, research and healthcare expenditures, we have a huge impact on the economy of our region. As proud partners of our community's economic development team, we wanted to host the briefing on our campus," said Happy Fulford, executive director of governmental relations for USA.

"It was also nice to have the governor on campus to see firsthand the exciting things going on at USA," Fulford continued. "He had been on campus as a member of the



Pictured (L-R) are Dave Trent, Airbus North America Engineering; Dr. Markus Boening, ThyssenKrupp Steel USA; and Christoph Lackinger, ThyssenKrupp Steel USA.



Pictured (L-R) at the economic development briefing hosted by the Mobile Area Chamber of Commerce at the University of South Alabama are attorney Beth Marietta Lyons, Providence Hospital Director of Real Estate Lee Metzger and Representative Randy Davis.



Pictured (L-R) are Bo Mattei, Thames, Batre & Mattei; and Representative Jamie Ison.



Pictured (L-R) are Representative Alan Baker, Representative Victor Gaston and Scott Posey, ThyssenKrupp Steel USA.



Members of the economic and business community attended the lunch to brief Gov. Robert Bentley on Mobile's economic development including (L-R) Mike Lee, Page & Jones; Joel Daves, Regions Bank; and James K. Lyons, director and CEO of Alabama State Port Authority.



Randy McKinney, State Board of Education vice president; Joe Mareno, Mobile Chamber of Commerce; and Bill Pfister, vice president of Govt. Relations, AUSTAL USA.



Alabama State Port Authority Director and CEO James K. Lyons shakes hands with Gov. Robert Bentley at the economic and business luncheon held on March 18.

Legislature, but it was good to have him back to see the significant advances we have made in recent years. From the comments he made, I believe he was pleased with what he saw."

According to Wayman, the Mobile area has more than 20 active projects from aerospace to heavy industry to white collar companies in addition to fulfilled successes such as ThyssenKrupp and Austal USA. "This community has unique assets. The aerospace assets at Brookley Field are unrivaled in the world and the world has taken note," he said.

Lyons highlighted transportation infrastructure as key to statewide growth in manufacturing, agribusiness, mining and distribution. "We are one of the few states in the nation that boasts modern, year-round deepwater seaport terminals, an inland waterway network and five class-one railroads that service markets throughout North America," said Lyons. "These assets help Alabama industry remain globally competitive as well as attract new investments to the state."

Officials shared recent success stories such as Austal USA and ThyssenKrupp. Statistics of some major economic movers and shakers included Austal USA's timeline, which represents a total capital investment of \$435 million and 3,800 jobs committed with more than 4,000 projected. Moreover, ThyssenKrupp Steel USA and ThyssenKrupp

Stainless USA opened its mill in Calvert, Ala., in December. The \$5 billion mills are located on a 3,700-acre complex and expect to employ 2,700 workers when fully operational. Approximately 180 members of the economic development and business community attended the meeting. While many of the speakers could not help but allude to their disappointment in the EADS announcement, all voiced their readiness to move forward with visions of an even bigger opportunity for the city and county of Mobile and, ultimately, the state of Alabama in the future.

"This meeting gave the governor time to provide words of encouragement to our business community," stated Fulford. "And we were able to show him that we are moving on, that we have other opportunities, and that we look forward to working with him to promote our area of the state."

"Most importantly, we have a team. A team that consists of our city, our county, our airport authority, our Port, the University of South Alabama, our state and our chamber of commerce," added Wayman. "This team, along with our Partners for Growth investors, is responsible for the great successes that this community has experienced. So, even in light of recent bumps in the road, we still have every right to stand tall and press onward."



AUSTAL USA:

Good for the Navy, Alabama and American Taxpayers



Dignitaries who attended the event celebrated Austal's expansion by "breaking ground." Pictured (L-R) are Henry Seawell, Thompson Holdings; RADM Joseph Campbell, U.S. Navy; Councilman Reggie Copeland, City of Mobile; Joe Rella, Austal USA; Gov. Robert Bentley; Commissioner Merceria Ludgood, Mobile County; and Stephen Gray, Gray Construction.

Austal USA has been rather busy in the Mobile Bay area over the last few years. Just last month, Austal USA made two large announcements: the naming of two ships and the groundbreaking of new facilities. Building ships for the U.S. Navy and supplying countless jobs to the local economy seems to be at the top of Austal's to-do list.

In early spring 2011, Austal USA held a press conference where Secretary of the Navy Ray Mabus announced the naming of two littoral combat ships (LCS), the USS JACKSON and USS MONTGOMERY. The ships were formerly known as LCS 6 and LCS 8.

These are two of 10 total ships that Austal USA is building for the Navy, part of a fixed-price incentive contract valued in excess of \$3.5 billion. Of the 10, there are currently two in the water, two being tested in Wisconsin and two that are in construction at Austal.

Though there is already a USS MOBILE in the Naval fleet, Secretary Mabus, formerly the governor of Mississippi, has strong ties to the South and felt Alabama should be honored for the state's contributions, thus the naming of the USS MONTGOMERY.



Pictured (L-R) in front of an Littoral Combat Ship (LCS) vessel being built by Austal USA is Congressman Jo Bonner; Joe Rella, Austal USA president and COO; Hon. Sam Jones, Mayor of Mobile; Ray Mabus, Secretary of the Navy; and Sen. Jeff Sessions.



Austal USA commissioned this sand sculpture in commemoration of the groundbreaking on March 31, 2011.

The Navy's contract with Austal will require the company to more than double its workforce, hiring up to approximately 2,800 employees to fulfill the current contract. "Austal is proud to be a part of the legacy of naval history that is yet to be written," said Joe Rella, president and COO of Austal USA.

Construction for the USS MONTGOMERY will begin in January 2012 at Austal's shipyard in Mobile, Ala., where work is currently underway for other U.S. Navy and Army ships. The USS CORONADO (LCS 4) is scheduled for launch mid-year, followed by the USS SPEARHEAD (Joint High Speed Vessel [JHSV 1]). The USS VIGILANT (JHSV 2) is scheduled to launch in late 2011 and be delivered mid-2012.

Secretary Mabus projects the U.S. Armed Forces will purchase up to 55 of these LCS and JHSV ships in the next few years. "Assuming that these first 10 work out and the price keeps coming down, more of that 55 will be built by Austal USA." Coordinating with Alabama State Senator Jeff Sessions and Congressman Jo Bonner, the Austal contract saved American taxpayers more than \$2.9 billion in production.

The Navy's fleet is gearing up to provide global humanitarian efforts and peace mediation "from Afghanistan to Japan... protecting the freedom of 1776 and the 1960s," said Mabus. One of these incredibly fast ships recently seized more than three tons of cocaine because a drug runner's boat could not outrun the LCS.

In addition to the expansion of the naval fleet, Austal USA is also expanding. Just after the naming of the Navy's newest two ships, Austal announced the groundbreaking of three new facilities. The facilities include the second phase of the Modular Manufacturing Facility (MMF), a new office complex and an additional waterfront Assembly Bay.

"Thanks to Austal USA, hope and opportunity have been brought to those living along the Alabama Gulf Coast. Employment at Austal has increased from 113 employees in May 2004 to an employment level in excess of 2,000 today," said Gov. Robert Bentley in reference to the company's recent growth.

"As we enter into the second major expansion at Austal, employment will increase to 3,600 employees. These are good paying jobs that allow our citizens to partner with Austal to produce the best ships for the U.S. Navy," said Bentley.

Phase two of the MMF will double the existing floor space to 700,000 sq. ft. and add 30,000 sq. ft. of office space. When complete, the expansion will allow for the construction of six large aluminum vessels, such as the LCS and JHSV, per year. Likewise, the new three-story office complex and Assembly Bay are expected to increase productivity.

"This new expansion fulfills the commitment Austal made during the LCS competition and will enable Austal to hire the expanded workforce to meet the delivery requirements for both the JHSV and LCS programs," said Rella. "The contribution to the local economy from jobs and procurement activity will cascade into many business sectors located on the Gulf Coast."

In addition to Austal's commitment to the Gulf Coast, Secretary Mabus said that the Army, Navy, Air Force and Marines have all transitioned to using only Gulf seafood. Sen. Sessions remarked that an increase of jobs would also drive more revenue to our beaches. With the help of Austal USA and the U.S. Navy, Alabamians will be seeing an influx of jobs very soon.

Liebliche Heimat Alabama (*Sweet Home Alabama*)



Alabama Development Office Director Seth Hammett was on hand to award German companies who expanded or made new investments within the state in 2010.

In a time when states in the United States are becoming more and more aggressive in seeking investments from foreign companies, it would appear that Alabama's position in the minds of German companies and investors is stronger than ever. This fact would certainly set the tone for the 2011 AlabamaGermany Partnership (AGP) Annual Dinner and Business Forum held in Mobile, March 3-4, at the historic Battle House Hotel.

The main purpose of the AGP is to cultivate and build friendships between businesses and individuals in Alabama and Germany; they are also largely focused on sharing the arts and cultural experiences from each country. This includes developing academic and governmental relationships important to building upon all facets of the partnership's work within each country. "The AGP was formed in Birmingham primarily as a result of the investment by Mercedes-Benz in Vance, Ala.," said Arndt Siepmann, chairman of the AGP.

Since its founding in 1998, the AGP had yet to host an annual conference in Mobile. This certainly was not due to a lack of interest. "Really, we've had our eyes on Mobile as the

location for our annual event for quite some time now, and it is kind of surprising that we haven't met in the city before," said Siepmann. "We've had companies like Evonik maintain a large footprint in Mobile for decades now." Siepmann admitted however, that the addition of ThyssenKrupp truly accelerated the process of having the conference in Mobile. Due to the importance of the event, several of these local companies and/or entities stepped up to offer support in the form of sponsorship dollars. This included platinum sponsors ThyssenKrupp and the Alabama State Port Authority (ASPA), and gold sponsors Mercedes-Benz and G.A. West & Company.

In May of 2007, German steelmaker ThyssenKrupp awarded Alabama and the Mobile area with the single largest investment by any foreign company in U.S. history, recently starting production at its facility located in Calvert, Ala., north of Mobile. ThyssenKrupp joined an already impressive roster of German companies operating in or around Mobile including Evonik Industries (formerly Degussa), Berg Spiral Pipe and BASF.



Members of the AlabamaGermany Partnership take part in the business meeting held at ThyssenKrupp, north of Mobile. This year's focus was hiring and retaining talent in Alabama.

Sticking with the philosophy of sharing cultures between Alabama and Germany, the AGP purposely chose to host their 2011 conference during Mobile's most significant cultural happening, Mardi Gras. "We wanted to kick off our conference in a way that would highlight the city of Mobile, make it stand apart, and honestly it was probably one of our best conferences yet," explained Siepmann. The group was welcomed to the Battle House Hotel by the Azalea Trail Maids; they then attended the Mystic Strippers parade and had the Excelsior Band march them through the Battle House's lobby to the Crystal Ballroom—all before sitting down for dinner. "It just created this fun, energized atmosphere amongst our members. After the parade it was really neat to see our members still wearing their Mardi Gras beads during dinner, and throughout the evening," said Siepmann.

During the dinner, guests were treated to an awards presentation for Muriel Hoequist, German teacher at Mobile's Alabama School of Math and Science. Mrs. Hoequist was honored as the German Teacher of the Year in the state of Alabama. The award was presented by State Superintendent of Education Joe Morton. "We recognize that there must be a focus on education in order to be successful in attracting German businesses to Alabama," said Siepmann. "An engineering student that speaks German is going to have a greater chance of getting an engineering job with German companies." The annual German Teacher Award is a statewide honor, with the selection process managed by The Alabama Chapter of the American Association of Teachers of German. The Mobile area was well represented in 2011. "It was just great to see how much talent the Mobile area has," said Siepmann.



Attendees of the 2011 AlabamaGermany Partnership Annual Dinner and Business Forum kickoff their weekend in Mobile by taking in the Mystic Strippers Mardi Gras parade.



Alabama School of Math and Science German teacher, Mrs. Muriel Hoequist, accepts her award from the AlabamaGermany Partnership as the 2011 German Teacher of the Year.

In addition, Seth Hammett, the director of the Alabama Development Office, helped the AGP recognize new investments and expansion of German companies in Alabama during 2010. "In the period from 2000 to 2010, Germany became the most significant country of origin for foreign direct investments in Alabama. The companies recognized the variety of companies and the wide geographic distribution of such investments within our state," explained Hammett. "I want to thank each and every one of the companies for their trust in this great state and for creating jobs for our citizens."

Aside from being excited at one of Mobile's Mardi Gras parades, German companies and business leaders are also very excited about the new container terminal at the Alabama State Docks and the prospects that come along with having a world-class facility.

"The container terminal is a tremendous asset to have, especially to German companies that have facilities in Alabama. I expect German companies to begin looking to the State Docks as a place where they can source product from Alabama rather than Europe, meaning that German companies with facilities in Alabama would actually export product to their customers located in, let's say, Brazil, from the U.S. instead of shipping it from Europe," explained Siepmann. "With very competitive production costs in Alabama, it becomes increasingly attractive to customers (from a cost standpoint) to receive product from Alabama rather than Europe."

In 2012, the AGP Annual Dinner and Business Forum will return to Birmingham, as that region looks to welcome another German investment in the state of Alabama.

Mercedes-Benz U.S. International (MBUSI) is expanding their Vance, Ala. facility to accommodate production of a family sedan and will once again carry the flag for North American production.

Next to the range of SUVs, including the M-Class, GL-Class and R-Class, production of the C-Class sedan is expected to begin in 2013/2014. "MBUSI continues to make international, truly important investments in the future of the state of Alabama," said Siepmann.



Consul General Dr. Lutz Gorgens of the Federal Republic of Germany speaks at the 2011 AlabamaGermany Partnership Annual Dinner and Business Forum, while also displaying Mardi Gras beads from the Mystic Striper parade earlier in the evening.



Mobile's Azalea Trail Maids welcome members of the 2011 AlabamaGermany Partnership Annual Dinner and Business Forum at Mobile's historic Battle House Hotel.

MADE IN ALABAMA:

BAE Adding Hundreds of Jobs to Complete Tanker Construction



The welder pictured is just one of the hundreds of workers that have been hired to contribute their expertise to the completion of the tanker project.

BAE Systems Southeast Shipyards Alabama, LLC will be hiring up to 400 people to finish work on an oil tanker project that was started in Mobile, Ala., in 2007. The project was originally scheduled for completion in July of 2010 and was being built by Atlantic Marine. The Mobile-based company was contracted to build three tankers for MidOcean Tanker Co., LLC (MOTC) of South Norwalk, Conn. The Jones Act Tanker MV AMERICAN PHOENIX was a little more than 50 percent complete when the company sold their shipyard.

"The award of the MOTC contract has resulted in an increase of approximately 100 jobs to date and is projected to gradually increase to 400 new hires by the end of the year," said BAE Systems Southeast Shipyards Alabama Director and General Manager Victor Rhoades. BAE Systems currently employs 600 personnel and 250 full-time subcontractors.

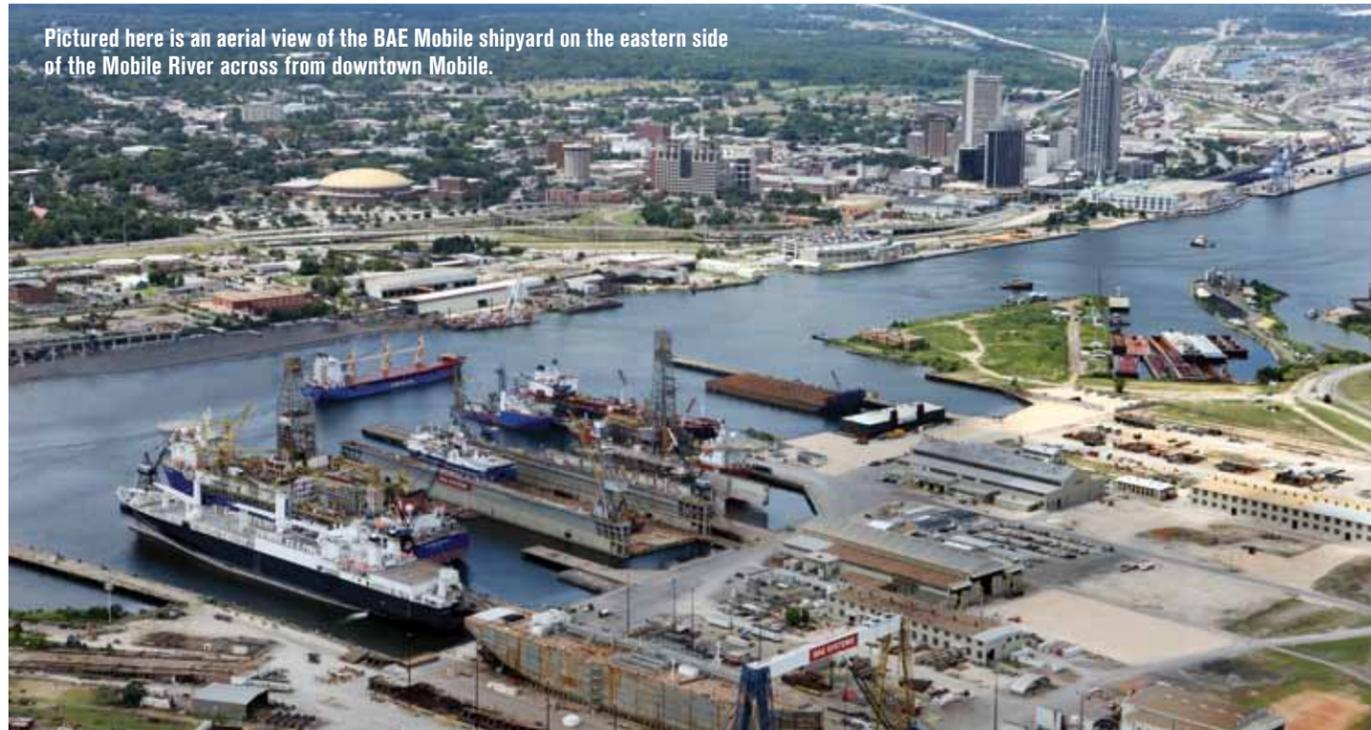
Company spokesperson Joe Chopek said that the company is looking to hire locals for its experts and skilled tradesmen positions. The launch date for the tanker has been reset for late fall 2011 or early 2012, assuming that all goes well with production. "Shipfitters, pipefitters, welders, electricians—we're looking for a whole gamut of folks," Chopek said in a recent

interview with the *Press-Register*. BAE hopes to add enough additional business in the coming months that new jobs become permanent. "The product we sell is the skilled labor of our talented employees, so we're always trying to find more master craftsmen," Rhoades said.

To accommodate the anticipated increase in workload, Rhoades plans to make fundamental changes to their work processes designed to optimize safety, quality and operating efficiency. In addition, he plans to invest more training in their personnel and making capital improvements to the facilities and infrastructure. Projections for 2011 capital improvements include panel line upgrades, pier restoration, fire suppression system upgrades, drainage system repairs and outdated equipment replacement.

Looking to broaden its commercial reach, BAE Systems, Inc. purchased Atlantic Marine operations located in Jacksonville and Mayport, Fla.; Moss Point, Miss.; and Mobile, Ala., in spring 2010. Specifically, the acquisition increased the company's access to naval modernization and sustainment opportunities in Jacksonville/Mayport, expanded commercial ship repair capabilities to the Gulf of Mexico and provided an entry vehicle into the commercial new construction market.

Pictured here is an aerial view of the BAE Mobile shipyard on the eastern side of the Mobile River across from downtown Mobile.



According to Rhoades, the acquisition was consistent with the company's strategy of acquiring profitable, growing businesses that complimented their legacy ship repair yards.

BAE Systems in Alabama is a subsidiary of a multi-national corporation, BAE Systems, Inc., headquartered in the United Kingdom. Mobile is the largest of six shipyards that comprise their North American operations. The other locations include Jacksonville, San Diego, Pearl Harbor, Norfolk and San Francisco.

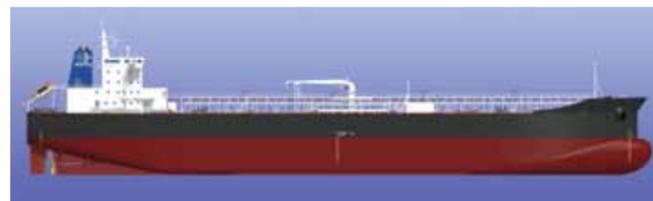
The parent company employs about 50,000 people at nearly 130 sites around the world, including more than 5,000 people that work at facilities in the United States. About 75 percent of the work is primarily for the U.S. Navy; the rest is commercial. Mobile and San Francisco are the only BAE facilities focusing solely on commercial work.

Once the acquisition was finalized, BAE Systems took control of the property and began preparing the facility for coming work. After buying the shipyards, they sold the extra parts and agreed to finish the tanker project.

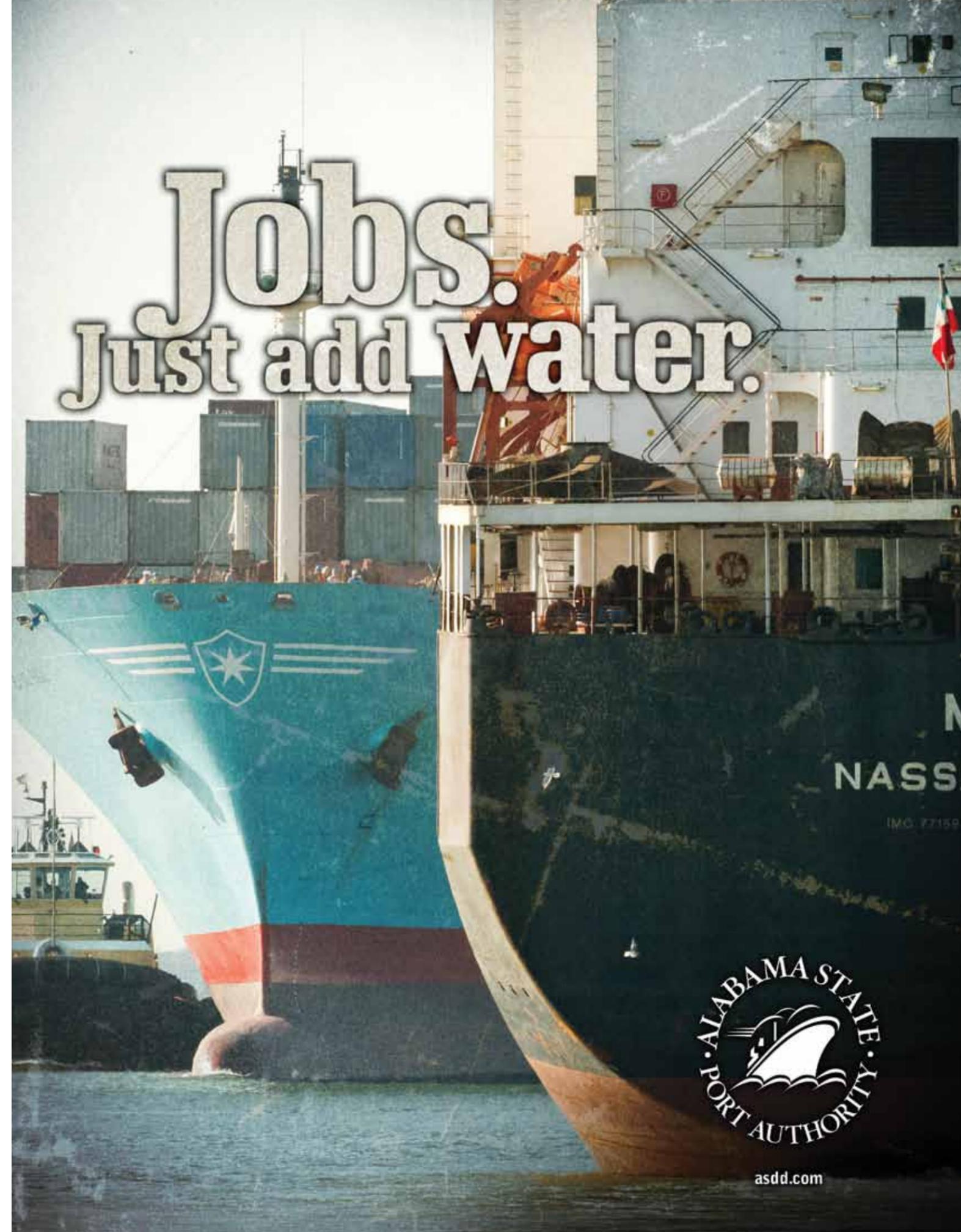
Rhoades is very optimistic about the future of BAE's Alabama facility. "We are aggressively pursuing new construction opportunities, expanding our presence in commercial markets, researching new opportunities/markets and working to establish teaming arrangements with local shipbuilders. All of which, if successful, will result in additional work in Mobile," he said.

The successful landing of new opportunities will result in an increased manning requirement. Put simply—more work requires more workers. Success for BAE means that they will win new contracts and be able to hire more people to fulfill those contracts. "Our business revolves around people and we are constantly looking for skilled labor and qualified managers," said Rhoades.

When asked about new business prospects in Alabama, Rhoades said, "We are focused on strengthening and broadening our customer base. To that end, we continue to actively position ourselves to attract new business to the Mobile area and meet the growing needs of our maritime customers."



Artist rendering of the MOTC MV AMERICAN PHOENIX details the exterior of the ship. This completed vessel will be used for many years to come by the U.S. Navy.



asdd.com

Alabama Seaport Magazine “At the Helm”



Name: Victor Rhoades
Title: Director and General Manager
Company: BAE Systems Southeast Shipyards Alabama
Address: 660 Dunlap Drive, Mobile, Ala. 36652
Web: baesystemsssyi.com
No. of employees: 650

Most recently read book: *Good to Great* by Jim Collins

Favorite music/musical artist: Rock, any “classic rock”

What is your relationship with the Alabama State Port Authority?

BAE Systems Southeast Shipyards is proud to be in Mobile and to be part of the growth of its waterfront. The efforts of the ASPA, and Jimmy Lyons in particular, to maintain navigable waterways and coordinate ship movements in support of the Marine Industry has been phenomenal.

What is the largest/most unusual cargo shipped through the port?

We repair, build and deliver through the port a wide variety of commercial vessels. The largest this calendar year would be the Transocean drillship DISCOVERY ENTERPRISE and the most unique is the HELIX CAESAR—a cable-laying vessel.

What experiences in your past best prepared you for the job you have today? My 26 years of military service. The support I have been given has been outstanding and it rivals all my experience in my naval career.

What single thing makes your organization stand out?

I was fortunate to inherit a highly-skilled work force. Our people drive performance and are without exception our greatest asset. We value safety first, ethical performance, quality workmanship and technical excellence. Employee training and development is vital to the success of our company.

Tell us a little about what’s in store for your organization in 2011–2012? We are here to grow our business and satisfy our customers. 2011–2012 will bring new challenges and opportunities to our Southeast Shipyards facility. BAE Systems has a record of growth and invests in the business it acquires through its people, technologies, facilities and the communities where our employees live and work. We intend to enhance our commercial business portfolio by aggressively pursuing new construction opportunities, growing our marine repair operations and developing a readiness/sustainment capability that will position us to support the Navy’s current and future maintenance and modernization strategies.

If you could give other business people advice about how to survive the down economy, what would it be? Unfortunately, this is a tough economic time for our country. The best thing for any business to

do is remain loyal to its employees and to do everything possible to protect them and their jobs. Second, be as aggressive as possible in finding new opportunities.

How did you wind up in your current position? Prior to my current role, I was the director of operations in our Hawaii shipyard. With the acquisition of Southeast Shipyards Jacksonville and Mobile, I was fortunate enough to be offered my current position and I jumped at the opportunity.

What word best describes your leadership style? The operative word is “team.” I would characterize my style as inspirational and “hands on.” I try to give my team the latitude to be successful while challenging them to excel. The most exciting moments of my career occurred when my organization was firing on all cylinders.

Goal yet to be achieved? Lose 15 pounds and become a better listener.

Professional pet peeve?

I believe the most destructive characteristic of any organization is indecisiveness and egocentric behavior.

What do you do to relieve stress? Spend time with my family

Favorite hobbies? Spending time on the water boating, wakeboarding in particular, BBQing and reading

Pets? Two Cocker Spaniels

If you were stuck on a desert island, who else, outside of your family, would you like with you? Preferably someone with survival skills

What is your dream vacation? Anywhere with family and friends without phones or a BlackBerry®

If you had a \$1 million windfall, you would:

Save for my nephew’s college tuition, invest a little for the future, give back to family and the community.

It is 11 on Saturday morning. Where are you?

If successful, I am spending time on the water. However, there are occasions when I’ll need to be in the office.

What do you love the most about living in your community? The people of our community have welcomed my family and me with open arms. They have been absolutely wonderful.

What line of work would you pursue if you couldn’t work in your present one?

I would be a photographer. Set my own work schedule and travel to exotic locations, capturing life’s wonders.

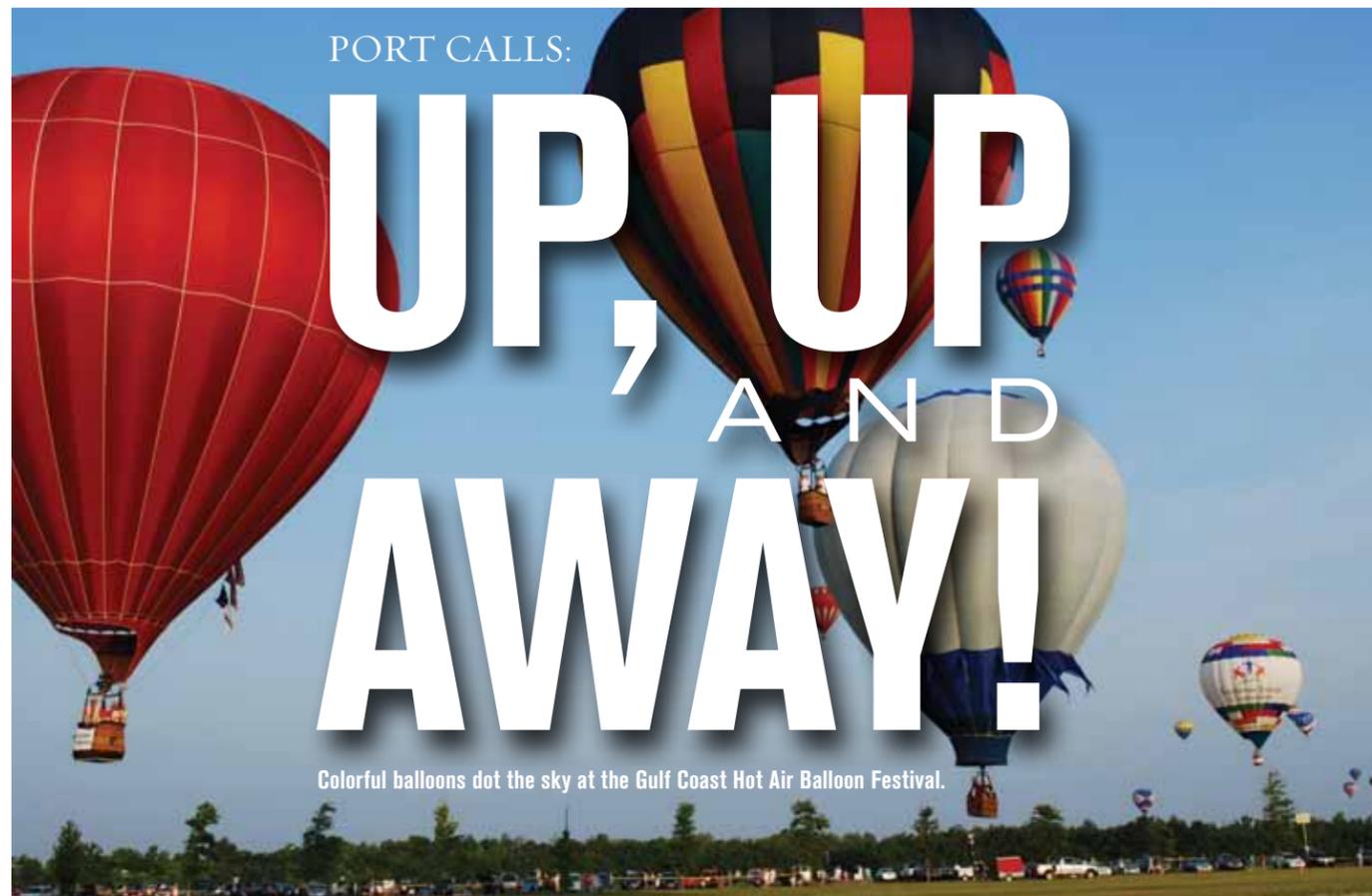
Organization or company other than your own that you most admire?

Honda for high quality and low cost. Microsoft®/Apple® for technology development.

CEO of another company who you admire? Dean Kamen; he is the inventor of the Segway® and several other inventions. His company has invented some amazing technological devices, but I admire him most for starting the FIRST (For Inspiration and Recognition of Science and Technology) program in 1989. FIRST is a nationwide non-profit organization that provides over 2,500 elementary, junior and high schools support to grow the students’ interests in science and technology professions. I am very proud that BAE Systems is a longtime supporter of this organization.

What is there about you that people would be surprised to learn? I once competed in a triathlon.

BAE Systems Southeast Shipyards (BAE) Mobile, Alabama, is adjacent to the 12.8 meter (42 foot) deep ship channel on Mobile Bay – providing direct access to and from the Gulf of Mexico and major shipping lanes. The Gulf Coast operation is an established expert in blue-water ship repairs and conversions, including those from commercial fleets, cruise ships and vessels that serve the U.S. defense cargo market. BAE has extensive experience in the repair and conversion of drilling rigs and semi-submersibles serving the offshore energy industry. In addition, BAE offers drydock and heavy-lift capacity for the largest ships trading in and around the Caribbean and Gulf of Mexico region. The 432 acre site is available twenty-four hours a day, seven days a week, 365 days a year.



PORT CALLS:

UP, UP AND AWAY!

Colorful balloons dot the sky at the Gulf Coast Hot Air Balloon Festival.

When the sun sets Father's Day weekend, more than the moon will light up the night as the 7th Annual Gulf Coast Hot Air Balloon Festival takes flight in Foley.

Presented by the South Baldwin Chamber of Commerce, the festival takes place Friday, June 17, at the Foley Sports Park on U.S. 98 and continues through Sunday, June 19.

Originally the brainchild of local balloon pilot Tommy Rachel, who at the time served as a South Baldwin Chamber of Commerce board member, the festival was initiated to create a signature event for the South Baldwin Chamber of Commerce.

"Tommy's idea has really proven this event a success," said president of the South Baldwin Chamber of Commerce, Donna Watts. "He is still a member of the Chamber and serves as the balloon meister every year at the festival."

The Gulf Coast Hot Air Balloon Festival has grown into one of the largest ballooning festivals in the country, attracting up to 80,000 visitors each year.

"We expect 50 balloons participating from all over the United States," said Watts. "We are so lucky to have such

supportive balloon pilots come in year after year to put on a great show."

The Gulf Coast Hot Air Balloon Festival is the perfect destination event, with scheduled activities from before sunrise to well into the evening. To see the balloons fly, come early in the morning, around 6 a.m., or late in the evening, around 7 p.m.

Live entertainment throughout the day, arts and crafts, great food, live music, world famous Disc-Connected K-9 Frisbee Dog Show, antique tractor display, and family fun entertainment like a rock wall or trampoline jump are just some of the attractions that add lift to the weekend. One exciting new feature added to the event this year is the "Alabama Rising Stars" talent show. The winners of both the adult and junior competition will take the stage on Saturday night at the festival. This year's children's village will feature music, children's entertainment, face painting and more from Babin House of Party. Alligator Alley will be on hand both Friday and Saturday afternoon, and as always, there will be free inflatable fun for the young ones.

On both Friday and Saturday night, the grounds will fill with color when half the pilots fly overhead (weather permitting)



Gulf Coast Hot Air Balloon Festival

Friday, June 17–Sunday, June 19 • Gates open at 6 a.m.
Foley Sports Park: 18507 Hwy. 98 W, Foley, Ala. 36535
 Free admission, \$2 parking on festival grounds, free shuttle transportation pick-up from Foley Elementary School, Foley Heritage Park and Tanger Outlet Center. Visit gulfcoastballoonfestival.com or call 251-943-5590.

Far Left: Fifty participants from all over the United States take part in the annual festival that attracts 80,000 visitors each year.

Left: On both Friday and Saturday night, the dark sky will fill with color when half the pilots fly overhead as the other half tether and glow on the festival grounds.

as the other half tether and glow on the festival grounds. During a typical glow, the inflated balloons are tethered to the ground and the burners are fired and light up at the same time, creating a spectacular radiance against the dark night sky.

"For me, the most majestic moment of the weekend is the balloon glow. The sight of balloons lit from within, like giant ornaments, is simply breathtaking," said Watts. "If you can't stay the entire day, coming to watch the glow is a unique experience in itself."

The economic impact of the festival has been tremendous for the area and is a key component to developing a sense of community and pride for everyone involved.

"The balloon festival would not happen without the hospitality and support of our volunteers," said South Baldwin Chamber of Commerce Event Director Lori Crace. "Their dedication makes it a true community event and we can't thank them enough."

Festival admission is free. There will be a \$2 charge to park on the festival grounds, but festival organizers want to remind visitors that there will be shuttle transportation picking up from three locations in Foley including Foley Elementary School, Foley Heritage Park and Tanger Outlet Center.

Hot air ballooning is dependent upon nice weather and calm winds of 10-mph or less. Wind dictates when and in what direction balloons may fly.

Listen to WHEP 1310 AM or WXJC 92.5 FM for the latest on flight information.

For additional information and volunteer opportunities with the Gulf Coast Hot Air Balloon Festival, please visit gulfcoastballoonfestival.com.



The world famous Disc-Connected K-9 Frisbee Dog Show is a crowd favorite.



The weekend-long festival offers plenty for the entire family to enjoy.

Alabama Development Office Plans to Focus on Small Businesses, Job Training

Seth Hammett, director of the Alabama Development Office (ADO), recently said that the ADO plans to renew its focus on small business advocacy and work more closely with two-year colleges to promote job training across the state.

In January of this year, Hammett told the 300 attendees of an economic development summit in Birmingham that his office has realized that existing businesses—not new ones—create 75 percent of the new jobs for the state of Alabama.

The ADO plans to put more emphasis on building partnerships with state colleges and expanding job training programs. In doing so, Hammett hopes that the ADO will be able to withstand cuts in state funding and still be able to help small businesses.

In regards to the state's long-term economic growth, Hammett has proposed a three-prong strategy to focus on the recruitment of new businesses and the expansion and renovation of older/existing businesses.

University of Southern Mississippi Representatives Tour Port of Mobile



Todd Jones, Alabama State Port Authority, recently gave a tour of the Port of Mobile to representatives from the University of Southern Mississippi. Pictured (L-R) here is Todd Jones, ASPA, with Rich Duke and Chad Miller, University of Southern Mississippi.

TSMS TRI-STATE MARITIME SERVICES, INC.

P.O. Box 2725
Mobile, Alabama 36652
(251) 432-1054
www.tsmsal.com

106 St. Francis St., Suite 1701
Mobile, Alabama 36602
Fax - (251) 432-1056

- Professional
- Personal
- Dedicated
- Quality Service, along with
- Cost Efficient Rates, by a
- Management Team with a combined 100 years Maritime Experience

Please call us for your Stevedoring, Terminal Handling, Line Handling, and Transportation needs.

B O N D E D

KEYPORT WAREHOUSING

"Moving Companies Forward"

- Over 1 Million Square Feet of Warehousing
- Foreign Trade Zone
- ½ Mile From I-10
- 20 Minutes From Port of Mobile
- Cross Docking/Trans-Loading Services
- Pick & Pack/Mailing Services
- RFID Bar Coding Capabilities
- Fleet of Trucks, Vans and Flatbeds
- Container Stuffing/Stripping
- Order Selection/Fulfillment
- Kitting/Packaging

30427 County Rd 49 North . P O Box 500 . Loxley AL 36551-0500
Tel 251.964.4607 . Fax 251.964.4614 . www.keyportwarehousing.com

Alabama State Port Authority Brings Home Four ADDY® Awards

The Alabama State Port Authority (ASPA) had a recent cameo in the local American Advertising Federation's awards show. ASPA's local advertising firm, Red Square Agency, won two Gold ADDY® Awards, one for the print ad "Add Water" and another for their ASPA photography work. In addition, Red Square brought home two Silver ADDY® Awards, one for the ASPA "Print Campaign" and another for the print ad "High Tide."

"We always like getting recognition for good work, especially for clients like ASPA," said Rich Sullivan, executive creative director and president of Red Square Agency. "The Port of Mobile is one of our oldest clients and we're happy to see their business continuing to grow."

Red Square Agency garnered two Gold ADDY® Awards (pictured here) and two Silver ADDY® Awards for work they did on behalf of the Port of Mobile.



KEYPORT WAREHOUSING

"Moving Companies Forward"

- Over 1 Million Square Feet of Warehousing
- Foreign Trade Zone
- ½ Mile From I-10
- 20 Minutes From Port of Mobile
- Cross Docking/Trans-Loading Services
- Pick & Pack/Mailing Services
- RFID Bar Coding Capabilities
- Fleet of Trucks, Vans and Flatbeds
- Container Stuffing/Stripping
- Order Selection/Fulfillment
- Kitting/Packaging

30427 County Rd 49 North . P O Box 500 . Loxley AL 36551-0500
Tel 251.964.4607 . Fax 251.964.4614 . www.keyportwarehousing.com



DIVING & SALVAGE

Lea

COMPANY, INC.

MOBILE, ALABAMA 251-432-4480



Anytime - Anywhere
DIVING & SALVAGE

A.B.S. CERTIFIED **JONES ACT INSURED**

Office (251) 432-4480
E-mail - lea diving@bellsouth.net
Immediate Response - (251) 379-4831
Address - Post Office Box 314 Mobile, AL
WWW.LEADIVING.COM





ThyssenKrupp: Now Fully Operational

ThyssenKrupp Steel USA recently announced that their Hot-Dip Galvanizing Team produced its first successfully coated galvanized coil weighing 9,756 kilograms on Thursday, March 31, 2011.

Hot-Dip Galvanizing Line No. 1 produced the coil, the first of four coating lines to become operational. This was a major milestone for ThyssenKrupp Steel USA, as all major production lines have now become operational. Automotive, appliance and construction industries will be the primary users of products from this line.

The Hot-Dip Galvanizing Team of ThyssenKrupp Steel USA produced its first successfully coated galvanized coil on March 31, 2011.



Providing environmental solutions to Alabama's Energy and Industrial, Transportation, and Professional Services market:

- Industrial Cleaning
- Facility Decontamination
- Site Remediation
- Emergency Response

**24699 Canal Road, Ste. B
Orange Beach, AL • 36561
(251) 974-2800
www.moranenvironmental.com**



THE BATTLE OF CAPE MATAPAN

It was March 1941, and the Third Reich was pressuring Italy to harry British convoys supplying Allied forces in North Africa. With Axis military efforts in Greece and North Africa meeting with increasing resistance, the Mediterranean, famously described as "*mare nostrum*" or "our sea" by Benito Mussolini, was in danger of becoming a British pond.

Italy's naval headquarters, the *Supermarina*, devised a plan to hit back at Britain's Royal Navy. Dubbed "Operation Gaudo," the plan called for the Italian Navy to deploy its forces north and south of Crete and sweep British convoys and escorts from the sea.

Encouraging news came in the form of a *Luftwaffe* intelligence report on March 15 that claimed that two of the Royal Navy's three battleships assigned to the Mediterranean had been severely damaged. In truth, all three capital ships—the BARHAM, VALIANT and the flagship WARSPITE—were at that moment riding safely at anchor at Alexandria, Egypt.

Italian Admiral Angelo Iachino began making preparations to get his fleet underway. British code-breakers knew of Iachino's mission before his ships sailed and passed along the intelligence; this was just the opportunity that Admiral Sir Andrew B. Cunningham, commander in chief, Mediterranean Fleet, had been hoping for. He is alleged to have slipped out the back door of a Cairo club to avoid being sighted returning to his ships.

In addition to the three battleships mentioned above, which made up the 1st Battleship Squadron, Cunningham had at his disposal four destroyers from the 14th Destroyer Flotilla and the aircraft carrier HMS FORMIDABLE. Farther east, Vice Admiral Henry D. Pridham-Wippell commanded the Light Cruiser Squadron, which included the British light cruisers AJAX, GLOUCESTER and ORION, the Australian light cruiser PERTH, and the 2nd Destroyer Flotilla, consisting of three British destroyers.

Admiral Iachino weighed anchor at Naples on the night of March 26 and put to sea in his flagship, the newly-built battleship VITTORIO VENETO, accompanied by four destroyers. Steaming from Brindisi was the 8th Cruiser Division, consisting of the light cruisers DUCA DEGLI ABRUZZI and GIUSEPPE GARIBALDI, as well as two destroyers, under the command of Vice Admiral A. Legnano.



Admiral Sir Andrew Browne Cunningham ("ABC") served as commander in chief of the Royal Navy's Mediterranean Fleet.

Two more cruiser divisions were to complete the rendezvous in the Strait of Messina. The 1st Cruiser Division, commanded by Vice Admiral Carlo Cattaneo, included the heavy cruisers FIUME, POLA and ZARA, as well as four destroyers. The 3rd Cruiser Division, under the command of Vice Admiral Luigi Sansonetti, consisted of the heavy cruisers BOLZANO, TRENTO and TRIESTE, plus three destroyers.

In order to prevent the enemy from learning that the Allies had broken the Axis Powers' code, the British dispatched a reconnaissance plane the next day to "discover" the Italian fleet underway. Upon sighting the Short Sunderland aircraft, Admiral Iachino knew that he had lost the element of surprise. He likely also cursed the fact that the air cover he had requested never showed up, allowing the recon plane to fly away safely. Iachino radioed the *Supermarina* to report that his fleet had been sighted. At 6 p.m., headquarters responded to the admiral with orders to cancel his plan to have the 1st Cruiser Division steam north of Crete. Instead, the fleet would gather south of Crete and then push northward past Cape Matapan, Greece.

Meanwhile, Admiral Cunningham, affectionately known as “ABC” to his men, ordered Vice Admiral Pridham-Wippell to rendezvous with the 1st Battleship Squadron south of Crete. If Pridham-Wippell encountered the Italian fleet, he was to attempt to lure them to the southeast and toward Cunningham’s battleships.

At 7:50 the next morning, an Italian reconnaissance plane reported sighting four British light cruisers and four destroyers—Pridham-Wippell’s squadron. Admiral Iachino immediately ordered the 3rd Cruiser Division to intercept and engage the smaller British force. Vice Admiral Sansonetti changed his course and sped up to 30 knots, sighting the British ships about an hour later. At 8:12 a.m., the Italian ships opened fire on the British ships at extreme range. Outgunned, the Royal Navy warships lay down a smokescreen and began evasive maneuvering, drawing the enemy toward Cunningham’s main force. The light cruiser HMS GLOUCESTER returned fire, forcing the Italians to keep their distance, even as they continued the pursuit.

At 8:50 a.m., Admiral Iachino ordered 3rd Division to break off the attack and begin steaming west. As soon as the Italian ships turned to port, the British ships came about and began following them. This was too much for Iachino, who quickly developed a plan to catch the light cruiser squadron with a classic pincer movement. Iachino altered course of his battleship and escorts to steam south toward the British squadron, and at 10:35, he ordered the 3rd Cruiser Division to do the same. He would trap the arrogant Brits between his two heavier squadrons and crush them.

A lookout on HMS ORION sighted a ship far to the north of the squadron and signaled it. The distant ship immediately opened fire—it was Iachino’s VITTORIO VENETO. The Italian battleship fired a total of 94 shells at the British cruisers, causing only minor damage to the ORION. Pridham-Wippell once more beat a hasty retreat under the cover of a smokescreen and steamed toward Cunningham’s squadron.

At this point, approximately 11 a.m., a flight of six torpedo bombers from HMS FORMIDABLE arrived and began making bombing runs on the Italians. None of the aircraft succeeded in striking any of the ships, but their presence enabled the British light cruiser squadron to escape to safety. At 12:20, Iachino ordered his ships to break off the pursuit and return to Italian waters.

Cunningham’s slower battleship squadron still lay some 60 miles away. Long a proponent of airpower, Admiral Cunningham knew the only way to delay the Italian fleet long enough for him to catch up with it was through the use of aircraft. Accordingly, a second flight of planes was launched



Completed in 1940, the battleship VITTORIO VENETO was flagship of the Italian fleet.



Shells from the VITTORIO VENETO splash around HMAS PERTH as Vice Admiral Henry D. Pridham-Wippell’s Light Cruiser Squadron finds itself nearly caught in a trap.



Admiral Cunningham knew that airpower could make the difference in any engagement. HMS FORMIDABLE carried a complement of torpedo bombers.



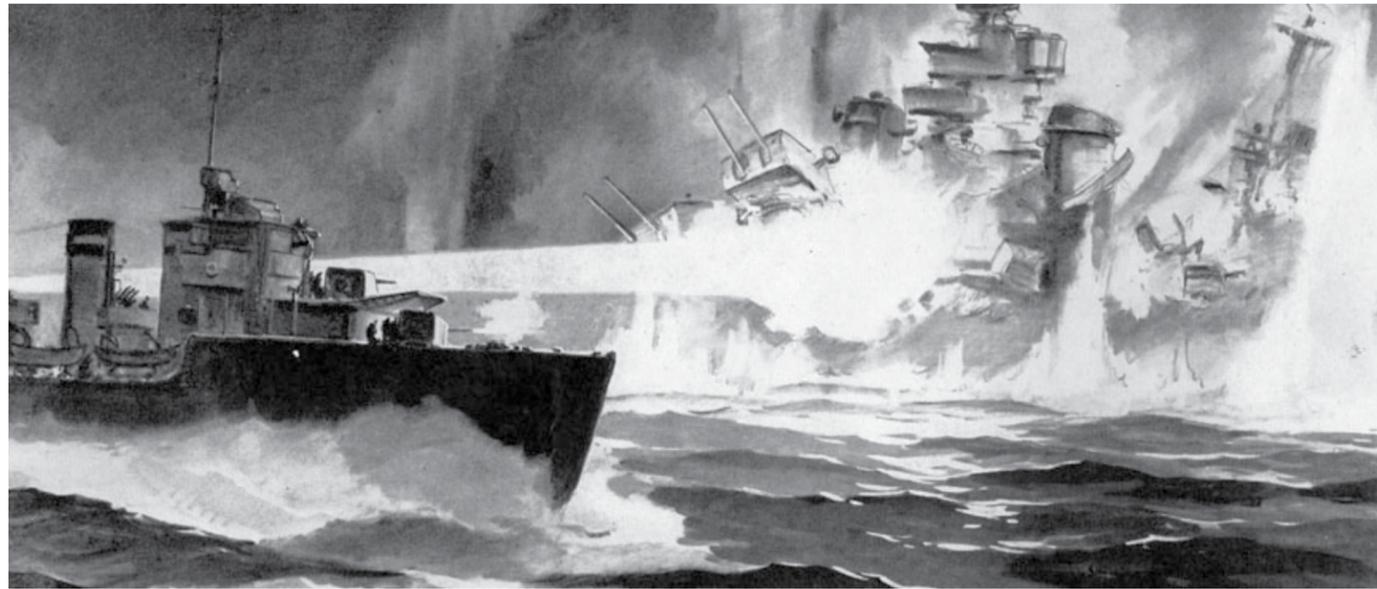
In this dramatic illustration, a Fairey Swordfish from FORMIDABLE launches a torpedo at the Italian battleship. In reality, the ship was struck by a torpedo from a Fairey Albacore flown by Lieutenant Commander John Dalyell-Stead, who was killed along with the rest of his crew moments later.

from the FORMIDABLE. The Italians were also engaged and harassed by land-based British bombers from Crete, none of which scored a single hit against the enemy.

At 3:09 p.m., the planes from FORMIDABLE sighted the Italian fleet. The lead aircraft, a Fairey Albacore torpedo bomber flown by Lieutenant Commander John Dalyell-Stead, fired a torpedo at the battleship from a range of 1,094 yards. The torpedo struck the VITTORIO VENETO on the port side. A tremendous explosion shook the battleship, which then drifted to a dead stop. Dalyell-Stead did not live long enough to see the results of his bombing run, however, as his Albacore was struck by anti-aircraft fire. The biplane was lost with its three-man crew. The VENETO took on some 4,000 tons of water in a few minutes before the flooding could be stopped. Crippled though she was, her crew

managed to get the battleship underway within a short while, although she could only steam at 10 knots. Recognizing his precarious position, Iachino immediately ordered his light cruiser division to sprint back to port, and he reorganized the rest of the fleet around the damaged battleship to provide maximum protection.

Eight more torpedo bombers were launched from the FORMIDABLE and reached Iachino’s fleet at 6:23 p.m. The aircraft circled the area, waiting for dark before beginning their attack. At 7:25 p.m., the British planes began launching torpedoes at the Italian warships. An explosion erupted as the heavy cruiser POLA was struck, leaving her dead in the water. At 8:15 p.m., the 1st Cruiser Division was ordered to turn back to assist the cruiser, while the rest of Iachino’s fleet continued to steam toward the port of Taranto.



HMS GREYHOUND illuminates the Italian heavy cruiser FIUME as the British battleships destroy the ship with salvos of 15-inch shells.

Cunningham's fleet, which now included Pridham-Wippell's light cruisers and destroyers, drew near the damaged POLA and the rest of the 1st Cruiser Division near Cape Matapan about 10 p.m. The Italians, like most of the other navies at the time, did not train for nighttime battles, and their ships were not fitted with radar. Under Admiral Cunningham, the Mediterranean Fleet had been training for night operations, and his ships were fitted with radar, giving them a tactical edge over the enemy.

A spotlight from the British destroyer GREYHOUND stabbed through the dark to illuminate the Italian heavy cruiser FIUME. The battleships opened fire on the FIUME from a range of 3,000 yards. A second salvo struck her, and the Italian ship exploded in flames. HMS VALIANT engaged the ZARA, firing five broadsides into her. HMS BARHAM fired another six broadsides into the ZARA. In less than five minutes, both cruisers had been reduced to burning wreckage.

The Italian destroyers gamely engaged their British counterparts, but two were destroyed and a third heavily damaged. The destroyer GIOBERTI managed to escape unharmed. Burning out of control, the FIUME sank at 11 p.m. HMS JERVIS delivered the *coup de grâce* to the ZARA when she torpedoed the mortally wounded cruiser at 2:40 a.m., sending the warship to the bottom. Meanwhile, the British were busy plucking survivors from the water and off-loading the crew of the POLA. Once the latter had been abandoned, the ship was torpedoed and sank at about 3 a.m.

Some 900 Italian sailors were rescued before a German aircraft arrived on scene at dawn and began attacking the

British ships. Admiral Cunningham ceased rescue efforts, notified the *Supermarina* of his position and steamed away at flank speed in order to escape the *Luftwaffe* aircraft. An Italian hospital ship arrived later in the day and picked up another 160 sailors.

The battle had been a one-sided victory for the British. Italian casualties included between 2,000 and 3,000 men. The Italian Navy's newest battleship had been damaged, and it had lost three heavy cruisers and two destroyers. British casualties included the three men whose airplane had been shot down the preceding day.

The Battle of Cape Matapan effectively put an end to Italy's efforts in the Mediterranean for a number of months, during which the Royal Navy was able to supply the Allies in Northern Africa with little interruption.

Following the battle, Admiral Sir Andrew Cunningham was made a Knight Grand Cross of the Order of the Bath, and the following year was elevated to the peerage as a baronet. In October 1943, Cunningham became First Sea Lord and Chief of the Naval Staff. He eventually was made Viscount Cunningham of Hyndhope. He retired from the Navy in 1946 but kept busy during his retirement years. Viscount Cunningham died in London in 1963, at the age of 80.



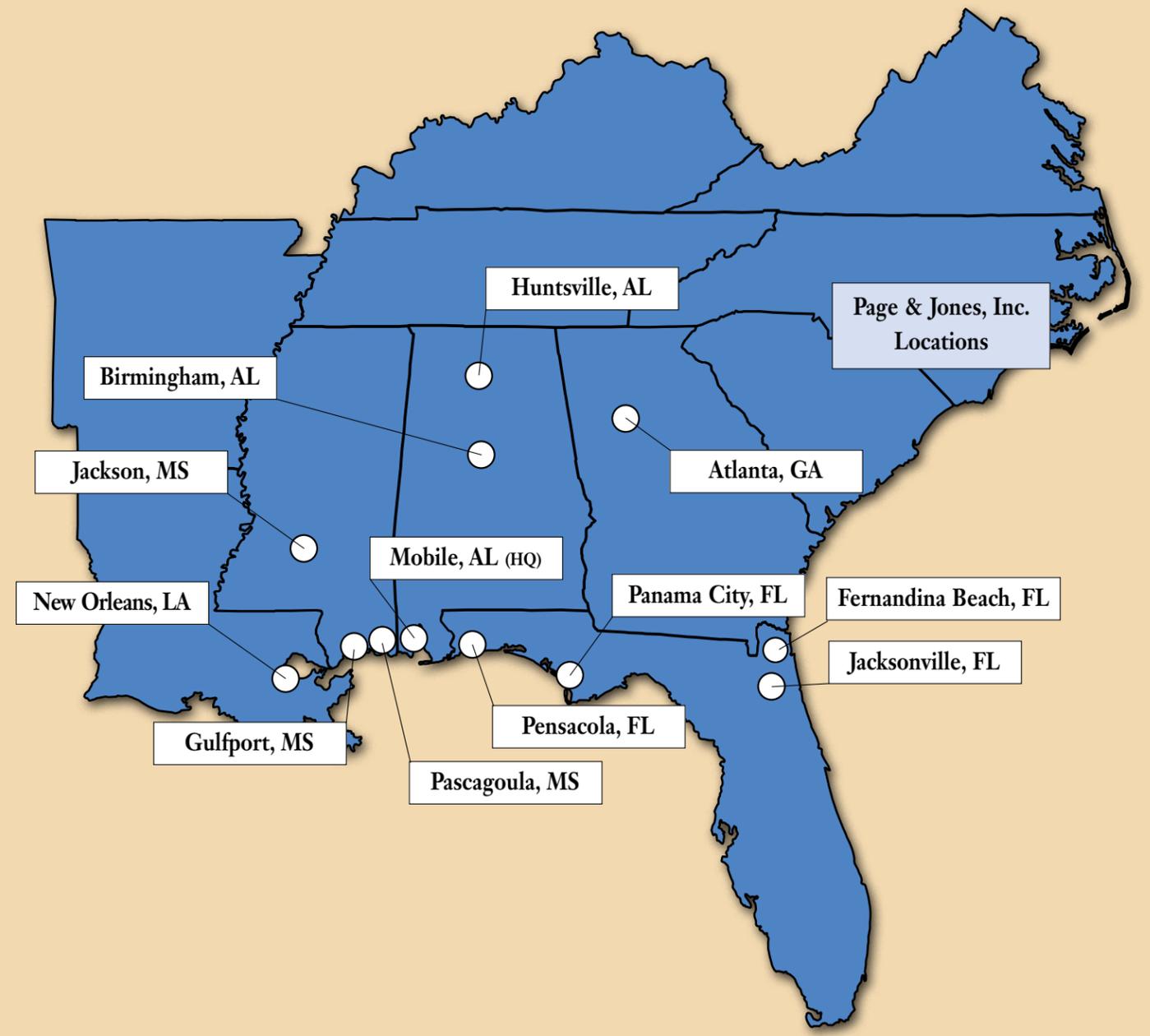
Page & Jones, Inc.

ESTABLISHED 1892

GLOBAL LOGISTICS

PROGRESS ANCHORED IN TRADITION

SUPPLY CHAIN MANAGEMENT • GENERAL & BULK CARGO • AUTOMOTIVE SPECIALISTS



FREIGHT FORWARDERS • STEAMSHIP AGENTS • CUSTOM BROKERS • AIR CARGO • NVOCC

Executive Office: 52 N. Jackson Street • Mobile, Alabama 36602
 Phone: 251/432-1646 TLX 782-029 • FAX: 251/433-1402 • www.pagejones.com
 CHB Lic. #2843 • FMC Lic. #1567

ARRIVALS / SAILINGS

Mobile Container Terminal Service Lines

APL Atlantic South Service Eastbound
 APL Atlantic South Service Westbound
 CMA CGM PEX 3 Service
 HMM – Atlantic South Express

Maersk Espresso
 Maersk Transatlantic TA2 Eastbound
 Maersk Transatlantic TA2 Westbound
 Zim Lines Asia Gulf Express

For more details visit asdd.com/arrivalsailings.html

Trade Lanes

DESTINATION	LINE	FREQUENCY	AGENT
ALGERIA			
ALGIERS	Nordana	Inducement	Biehl & Company
MOSTAGANEM	Nordana Oran	Inducement Inducement	Biehl & Company ISS RioMar
ARGENTINA			
PUERTO MADRYN	Gearbulk	Bi-Monthly	Inchcape
CAMPANA	Gearbulk	Bi-Monthly	Inchcape
ARUBA			
ORANJESTAD	C.I.C.	Monthly	Seacliff Agencies
BARBADOS			
BRIDGETOWN	C.I.C.	Monthly	Seacliff Agencies
BELGIUM			
ANTWERP	Grieg Star Shipping	Every 14 Days	Nord-Sud Shipping
BELIZE			
BIG CREEK	MCW Shipping	Bi-Weekly	Bulk Shipping
BRAZIL			
BARRA DO RIACHO	Gearbulk	Monthly	Inchcape
BELEM	C.I.C.	Bi-weekly	Seacliff Agencies
BREVOS	C.I.C.	Monthly	Seacliff Agencies
MONTEVIDEO	Westfal-Larsen Shipping	Monthly	Westfal Larsen/Inchcape
PARANAGUA	Gearbulk	Bi-Monthly	Inchcape
PORTOCEL	Westfal-Larsen Shipping	Monthly	Westfal Larsen/Inchcape
	Gearbulk	Bi-Monthly	Inchcape
PRAIA-MOLE	Westfal-Larsen Shipping	Monthly	Westfal Larsen/Inchcape
SANTOS	Westfal-Larsen Shipping	Monthly	Westfal Larsen/Inchcape
	Gearbulk	Bi-Monthly	Inchcape
CANARY ISLANDS			
LAS PALMAS	Spliethoff	Monthly	Page & Jones Inc.
TENERIFE	Spliethoff	Monthly	Page & Jones Inc.
CAYMAN ISLANDS			
GEORGETOWN	MCW Shipping	Bi-Weekly	Bulk Shipping
CHINA			
DAGANG	Grieg Star Shipping	Monthly	Grieg Star
QINGDAO	Grieg Star Shipping	Monthly	Grieg Star
SHANGHAI	Grieg Star Shipping	Monthly	Grieg Star
COLOMBIA			
BARRANQUILLA	Dan-Gulf Shipping	Bi-Monthly	Lott Ship Agency
CARTAGENA	Dan-Gulf Shipping	Bi-Monthly	Lott Ship Agency
SANTA MARTA	Dan-Gulf Shipping	Bi-Monthly	Lott Ship Agency

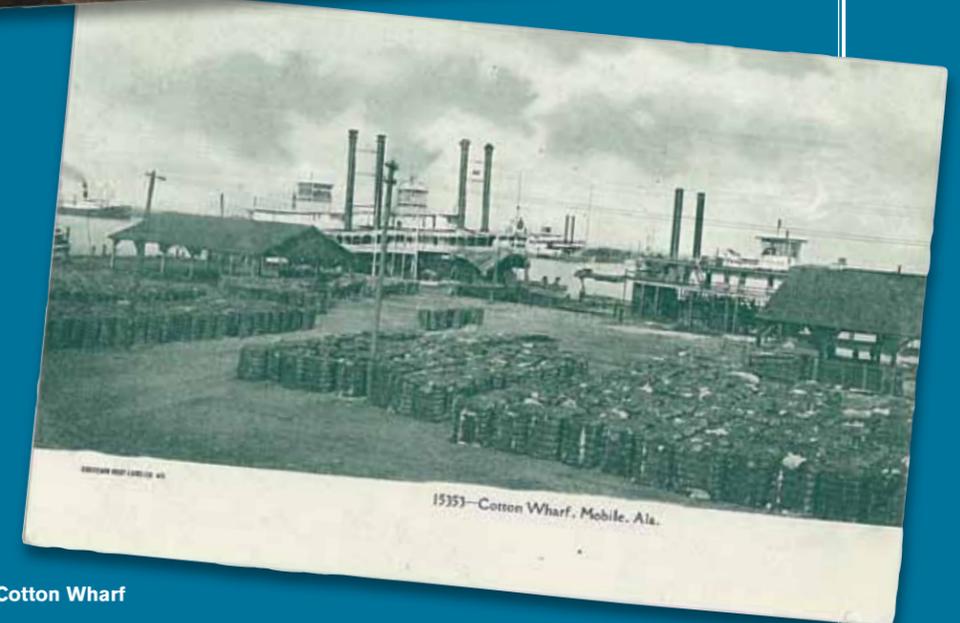
CURAÇAO			
WILLENSTAD	C.I.C.	Monthly	Seacliff Agencies
DOMINICA			
ROSEAUO	C.I.C.	Monthly	Seacliff Agencies
DOMINICAN REPUBLIC			
RIO HAINA	C.I.C. Caribbean Forest Carriers	Monthly Inducement	Seacliff Agencies Transmarine Alabama LLC
EGYPT			
ALEXANDRIA	Nordana	Inducement	Biehl & Company
ENGLAND			
TILBURY	Grieg Star Shipping	Bi-Monthly	Nord-Sud Shipping
FRANCE			
BOULOGNE	Grieg Star Shipping	Monthly	Nord-Sud Shipping
SETE	Grieg Star Shipping	Bi-Monthly	Nord-Sud Shipping
GERMANY			
BREMEN	Grieg Star Shipping	Every 14 Days	Nord-Sud Shipping
GREECE			
PIRAEUS	Nordana	Inducement	Biehl & Company
GRENADA			
SAINT GEORGES	C.I.C.	Monthly	Seacliff Agencies
GUADELUPE			
BASSE-TERRE	C.I.C.	Monthly	Seacliff Agencies
ITALY			
GENOA	Nordana	Inducement	Biehl & Company
LIVORNO	Nordana	Inducement	Biehl & Company
	Grieg Star Shipping	Monthly	Nord-Sud Shipping
MONFALCONE	Grieg Star Shipping	Monthly	Nord-Sud Shipping
NAPLES	Grieg Star Shipping	Monthly	Nord-Sud Shipping
SAVONA	Grieg Star Shipping	Monthly	Nord-Sud Shipping
JAMAICA			
KINGSTON	C.I.C. Caribbean Forest Carriers	Bi-Weekly Inducement	Seacliff Agencies Transmarine Alabama LLC
JAPAN			
IYOMISHIMA	Saga Forest Carriers	Inducement	Biehl & Company
MISHIMA-KAWANOE	Grieg Star Shipping	Monthly	Nord-Sud Shipping
NIIGATA	Saga Forest Carriers	Inducement	Biehl & Company
SHIMIZU	Grieg Star Shipping	Monthly	Nord-Sud Shipping
TAGONOURA	Saga Forest Carriers	Inducement	Biehl & Company
TOKYO	Saga Forest Carriers	Inducement	Biehl & Company
KOREA			
INCHON	Saga Forest Carriers	Inducement	Biehl & Company
	Grieg Star Shipping	Monthly	Nord-Sud Shipping
KUNSAN	Grieg Star Shipping	Monthly	Nord-Sud Shipping
MASAN	Grieg Star Shipping	Monthly	Nord-Sud Shipping
LEBANON			
BEIRUT	Nordana	Inducement	Biehl & Company
MARTINIQUE			
FORT-DE-FRANCE	C.I.C.	Monthly	Seacliff Agencies

MEXICO			
COATZACOALCOS	CG Railway	Every 4 Days	CG Railway
TAMPICO	Spliethoff	Monthly	Page & Jones Inc.
VERACRUZ	NAFTA Gulf Bridge	Weekly	Norton Lilly International
MOROCCO			
CASABLANCA	Spliethoff	Monthly	Page & Jones Inc.
NETHERLANDS			
ROTTERDAM	Grieg Star Shipping	Every 14 Days	Nord-Sud Shipping
VELSEN	Grieg Star Shipping	Monthly	Nord-Sud Shipping
SCOTLAND			
MONTROSE	Grieg Star Shipping	Monthly	Nord-Sud Shipping
SOUTH AFRICA			
CAPETOWN	Gulf Africa Line	Monthly	Biehl & Company
DURBAN	Gulf Africa Line	Monthly	Biehl & Company
PORT ELIZABETH	Gulf Africa Line	Monthly	Biehl & Company
RICHARDS BAY	Gulf Africa Line	Monthly	Biehl & Company
SPAIN			
ALGECIRAS/PALAMOS	Spliethoff	Monthly	Page & Jones Inc.
BARCELONA	Nordana	Inducement	Biehl & Company
	Spliethoff	Monthly	Page & Jones Inc.
BILBOA	Spliethoff	Monthly	Page & Jones Inc.
CADIZ	Spliethoff	Monthly	Page & Jones Inc.
GANDIA	Spliethoff	Monthly	Page & Jones Inc.
MOTRIL	Grieg Star Shipping	Monthly	Nord-Sud Shipping
PALMA DE MALLORCA	Spliethoff	Monthly	Page & Jones Inc.
VIGO	Spliethoff	Monthly	Page & Jones Inc.
VALENCIA	Nordana	Inducement	Biehl & Company
ST. CROIX			
	C.I.C.	Monthly	Seacliff Agencies
ST. KITTS			
BASSETERRE	C.I.C.	Monthly	Seacliff Agencies
ST. LUCIA			
CASTRIES	C.I.C.	Monthly	Seacliff Agencies
VIEUX FORT	C.I.C.	Monthly	Seacliff Agencies
ST. MARTIN			
	C.I.C.	Monthly	Seacliff Agencies
ST. THOMAS			
	C.I.C.	Monthly	Seacliff Agencies
ST. VINCENT			
KINGSTOWN	C.I.C.	Monthly	Seacliff Agencies
SWEDEN			
STOCKHOLM	Polish Ocean Line	Weekly	Biehl & Company
TOBAGO			
	C.I.C.	Monthly	Seacliff Agencies
TRINIDAD			
PORT OF SPAIN	C.I.C.	Bi-weekly	Seacliff Agencies
TURKEY			
ISTANBUL	Nordana	Inducement	Biehl & Company
IZMIR	Nordana	Inducement	Biehl & Company
MERSIN	Nordana	Inducement	Biehl & Company
VENEZUELA			
GUANTA	Dan-Gulf Shipping	Inducement	Lott Ship Agency
MARACAIBO	Dan-Gulf Shipping	Inducement	Lott Ship Agency

Postcards from the Past



Mobile's Waterfront



The Cotton Wharf

Postcard reproduction courtesy of John Hunter, owner and president of Dockside Services, Inc.

PORT OF MOBILE DIRECTORY

AIR TRANSPORT

AZALEA AVIATION.....	(251) 633-5000
CONTINENTAL AIRLINES.....	(800) 277-4622
EMERY WORLDWIDE.....	(800) 782-4605

ALABAMA INTERNATIONAL TRADE CENTER

ALABAMA WORLD BUSINESS CTR.–1500 Resource Dr., Birmingham, AL 35242.....	(205) 250-4747
UNIVERSITY OF ALABAMA–Tuscaloosa–P. O. Box 870396.....	(205) 348-7621

AUXILIARY SERVICES

CATHOLIC MARITIME CLUB–352 Government St., Mobile, AL.....	(251) 432-7399
Joe Connick, Director; Father Tivo, Chaplain	
INTERNATIONAL SEAMAN'S CENTER–605 Texas Street.....	(251) 433-7953
Rev. Aias DeSouza.....	(251) 344-3712
PERFORMANCE PERSONNEL SERVICES, LLC.....	(251) 662-2888

BANKS WITH INTERNATIONAL DEPARTMENTS

FIRST COMMERCIAL BANK–BIRMINGHAM.....	(205) 868-6171
WHITNEY NATIONAL BANK, MOBILE.....	(251) 662-1025

BARGE FLEETING SERVICE

DELTA MARINE SERVICE.....	(251) 937-4060
HENRY MARINE SERVICE INC.–887 Cochran Causeway.....	(251) 438-9442
MOBILE-CHICKASAW PORT FACILITIES, INC.....	(251) 456-7648

BLAST FREEZE/COLD STORAGE

MOBILE REFRIGERATED SERVICES.....	(251) 433-4198
-----------------------------------	----------------

BULK LIQUIDS

ALABAMA BULK TERMINALS.....	(251) 438-9891
ARC TERMINALS.....	(251) 432-1651
GULF COAST ASPHALT.....	(251) 432-7666
NUSTAR.....	(251) 456-8491
PLAINS MARKETING.....	(251) 377-8864
RADCLIFF/ECONOMY MARINE SERVICES.....	(251) 433-0066

BUNKERING SERVICE

MIDSTREAM FUEL SERVICES, INC.–P. O. Box 2826.....	(251) 433-4972
RADCLIFF / ECONOMY MARINE SERVICES–P. O. Box 3064.....	(251) 433-0066

CONSULATES

CONSULAR CORPS OF MOBILE–6204 Brandy Run North 36608.....	(251) 455-8182
BOLIVIA–Thomas J. Furnis–3413 Canasoa Dr.....	(251) 866-8969
DENMARK–Martin H. Cunningham–206 St. Louis St.....	(251) 432-4633
DOMINICAN REPUBLIC–Luis Frías–951 Government St., Suite 520.....	(251) 432-2332
GEORGIA–Matt Metcalfe–P.O. Box 2903.....	(251) 432-2600
NORWAY–L. H. Stuart, Jr.–6204 Brandy Run Road N.....	(251) 342-2151

CONTAINER REPAIR & LEASING

CHICKASAW CONTAINER SERVICES, INC.....	(251) 457-7300
DOCKSIDE SERVICES.....	(251) 438-2362
JOHN FAYARD MOVING & WAREHOUSING.....	(866) 862-0867
EXSIF WORLDWIDE, INC.....	(800) 231-7781
TANK SOLUTIONS, INC.....	(888) 551-8265

U.S. CUSTOMS

PORT DIRECTOR–150 N. Royal St., Suite 3004.....	(251) 441-5106
---	----------------

DUNNAGE – PLYWOOD

ALL STAR FOREST PRODUCTS, INC.–7096 Stone Dr., Daphne 36526.....	(251) 626-8777
BUCHANAN LUMBER–104 Industrial Canal Rd. East.....	(251) 433-9567
CASSIDY LUMBER–P. O. Box 391, Mobile 36601.....	(251) 456-0099
McGINNIS LUMBER COMPANY, INC.–P.O. Box 2049 Meridian, MS 39302.....	(601) 483-3991
MIDWAY FOREST PRODUCTS–P. O. Box 7667, Spanish Fl., 36527.....	(251) 626-8010
SMITH COMPANIES–100 Pardue Rd. Pelham 35124.....	(800) 322-0540

EXPORT BAGGING, PACKING AND DRUMMING

CUSTOM MARKETING SERVICES INC.....	(205) 668-4042
MEADOR WAREHOUSING & DIST., INC.–1750 N. Craft Hwy.....	(251) 457-4376
MITCHELL CONTAINER SERVICES–226 Saraland Blvd. S.....	(251) 875-3786
MMS PACKAGING COMPANY–P. O. Box 2066.....	(251) 438-3658
PORT CITY MOVERS & DELIVERY–5235 Kooiman Rd., Bldg. 4, Theodore, AL.....	(251) 342-7079
STEM PRODUCTS–P. O. Box 66531.....	(251) 457-5557
L. H. STUART CO., INC.–2064 Ave. C, Brookley.....	(251) 441-0770
TEAGUE BROS. TRANSFER & STG. CO.–519 Bayshore Ave.....	(251) 476-6122

FIRE SAFETY EQUIPMENT AND SERVICE

R. CARTER & ASSOC., INC.–1406 Telegraph Rd.....	(251) 452-0154
HILLER SYSTEMS, INC.–3710 Lakeside Ct.....	(251) 661-1275
SAFETY SOURCE INC.–6161 Rangeline Road.....	(251) 443-7445
UNITOR SHIP SERVICES–500 St. Louis St.....	(251) 432-0762
WORLD SHIP SUPPLY (MOBILE), INC.–4600-B Cypress Business Park Drive.....	(251) 662-7474

FOREIGN FREIGHT FORWARDERS

(★ CUSTOM HOUSE BROKERS)

★ AIR/SEA FORWARDING–3812 Springhill Ave.....	(251) 460-0551
C.H. ROBINSON WORLDWIDE.....	(251) 441-7012
PAUL A. BOULO, INC.–255 N. Joachim St.....	(251) 433-5445
★ JOHN M. BRUNING CO.–P. O. Box 403.....	(251) 432-9741
★ N. D. CUNNINGHAM–205 St. Louis St.....	(251) 432-4633
EMERY FORWARDING–2215 Ave. "O" Brookley Complex.....	(251) 433-0885
EMO TRANS.....	(251) 342-3313
★ EXPEDITORS INTERNATIONAL.....	(251) 431-4992
JENSEN SHIPPING CO.–244 W. Valley Ave., Birmingham, AL.....	(205) 328-2343
★ CAROLE C. LELAND–244 W. Valley Ave., Birmingham, AL.....	(205) 328-2343
★ CTB USA OF FLORIDA.....	(866) 621-0091 ext. 224
LILLIEROSE CORP.–1709 Thistlewaite Dr., Mobile 36618.....	(251) 259-5362
★ M. G. MAHER & CO., INC.–80 St. Michael's St., Ste. 315.....	(251) 433-8474
MACROTRANSPORT SERVICES–Ormond Beach, FL.....	(203) 926-8911
★ RICHARD MURRAY & CO.–109 No. Conception St.....	(251) 432-5549
★ PAGE & JONES, INC.–52 N. Jackson St.....	(251) 432-1646
Birmingham, P. O. Box 320126.....	(205) 595-8429
Huntsville, P. O. Box 6025.....	(256) 772-0231
T. A. PROVENCE & CO.–P. O. Box 942.....	(251) 433-6424
★ GEO. RUEFF, INC.–P. O. Box 2962.....	(251) 433-8851
SOUTHEASTERN FREIGHT FORWARDERS–6448 Hillcrest Crossing.....	(251) 661-7284
STIEGLER SHIPPING CO., INC.–1151 Hillcrest Rd., Suite F.....	(251) 639-7300
TEAM WORLDWIDE – 33576 Copter Rd., Pensacola, FL 32514.....	(850) 698-1465
TRADELANES – 61 St. Joseph St., Suite 1000.....	(251) 343-8031
TRANSGROUP WORLDWIDE LOGISTICS – 162 State St. 36602.....	(251) 433-7668
★ DANIEL F. YOUNG–1215 Seminole Dr. NW, Hartselle, AL.....	(256) 773-8202
★ W.R. ZANES & CO. OF LA, INC.–P. O. Box 1006.....	(251) 438-1597

FOREIGN TRADE ZONES

(★ FTZ PUBLIC WAREHOUSES)

BALDWIN TRANSFER CO., INC.....	(251) 433-3391
MOBILE, AL–Brookley Complex & Airport.....	(251) 438-7338
AZALEA BOX COMPANY–1401 St. Stephens Road, Prichard.....	(251) 452-3451
EQUITY TECHNOLOGIES CORP.....	(251) 432-7784
★ KEYPORT WAREHOUSING–30427 County Rd. 49 N, Lowley, AL.....	(205) 277-4607
★ MOBILE MOVING & STORAGE.....	(251) 438-3658
★ HUNTSVILLE, AL–P. Box 6241.....	(256) 772-3105
★ BIRMINGHAM, AL–Shaw Warehouses.....	(205) 251-7188
S/M WAREHOUSE.....	(251) 679-3344

GRAIN MERCHANTS

FGDI, LLC.....	(419) 373-6311
----------------	----------------

LICENSED GUARD SERVICE

ADMIRAL SECURITY SERVICES OF ALABAMA, INC.....	(251) 725-6018
ALABAMA LINE SERVICES.....	(251) 661-2105
ALBERTS TRANSPORTATION SERVICE.....	(251) 432-1611
BAY SECURITY COMPANY, LLC.....	(251) 330-0776
CPS/EAGLE MARITIME SECURITY.....	(251) 433-7850
CREW CHANGE, INC.....	(251) 433-1621
DOCKSIDE TRANSPORTATION, INC.....	(251) 438-2362
GLOBAL MARITIME SECURITY, INC.....	(504) 392-2300
SEAPORT SECURITY SERVICES.....	(251) 443-7390
U.S. MARITIME SECURITY, LLC.....	(251) 459-1578

HEAVY LIFT/SALVAGE/TRANSPORTATION

ACME TRUCK LINE.....	(251) 653-6028
AMERICAN MARINE SERVICES.....	(251) 438-9930
ATLANTIC SPECIALIZED TRANSPORT.....	(251) 433-4545
BARNHART CRANE & RIGGING–P.O. Box 2809, Daphne, AL 36526.....	(251) 654-0541
BOSARGE DIVING–Pascagoula, MS.....	(888) 762-6364
BURKHALTER SPECIALIZED TRANSPORT.....	(877) 815-8334
HYDRAULIC CRANE SPECIALISTS.....	(251) 675-000X
LEA DIVING & SALVAGE–Alabama State Docks.....	(251) 432-4480
MAMMOET.....	(404) 696-4982

INDUSTRIAL DIVING

AMERICAN MARINE SERVICES.....	(251) 443-7771
BOSARGE DIVING–Pascagoula, MS.....	(888) 762-6364
BROWN SALVAGE & DIVING CO.–P. O. Box 1415, Pensacola, FL.....	(800) 234-3471
COMMERCIAL DIVING SERVICES INC.–P. O. Box 850637, Mobile, AL 36685.....	(251) 665-0017
FATHOM INDUSTRIES–5385 Battleship Parkway, Spanish Fort, AL.....	(251) 626-7800
LEA DIVING & SALVAGE–Alabama State Docks.....	(251) 432-4480

LIGHTERING, GAS FREEDING AND SPILL CLEANUP

AARON OIL CO., INC.–P. O. Box 2304.....	(251) 666-8143
R. CARTER & ASSOC., INC.–507 Diaz St., Prichard, AL.....	(251) 452-0154
FERGUSON HARBOUR, INC.–31153 Stagecoach Rd., Spanish Fl., AL.....	(251) 626-3295
INDUSTRIAL WASTE SERVICES, INC.–1980 Ave. A.....	(251) 694-7500
INDUSTRIAL WATER SVCS., INC.–P. O. Box 50236.....	(800) 447-3592
OIL RECOVERY CO., INC.–P. O. Box 1803.....	(251) 690-9010
OIL RECOVERY MARINE TERMINAL Blakely Island.....	(800) 350-0443
PROTECT ENVIRONMENTAL–3537 Desirrah Drive S., Mobile, AL 36618.....	(251) 470-0955
THOMPSON ENGINEERING–P. O. Box 9637.....	(251) 653-4525
UNITED STATES ENVIRONMENTAL SERVICES LLC–4230 Halls Mill Road, Mobile, AL 36693.....	(251) 662-3500
USI OIL –1900-A Broad St.....	(251) 432-0775

LINE HANDLING

ALABAMA LINE SERVICES–P. O. Box 9308.....	(251) 661-2105
BERTS LINE HANDLING–P. O. Box 2213.....	(251) 432-1611
DOCKSIDE SERVICES, INC.–P. O. Box 122.....	(251) 438-2362
MO-BAY SHIPPING SVCS., INC.–P. O. Box 1842.....	(251) 433-1621
PEDERSEN MARINE SERVICE & SUPPLY–662 St. Louis St.....	(251) 432-6045
TRI-STATE MARITIME SVCS.–P. O. Box 2725.....	(251) 432-1054

MARINE FUMIGATION SERVICES

A & P PEST CONTROL (EXPORT).....	(251) 661-2106
ALLIANCE PEST SOLUTIONS (IMPORT/EXPORT).....	CRAIG JAKOB (817) 648-6201
CENTRAL STATES FUMIGATION (IMPORT/EXPORT).....	PAT MACK (800) 527-8215
DA MARINE FUMIGATION (IMPORT/EXPORT).....	JERRY MATHERNE (504) 888-4841
RESEARCH FUMIGATION (IMPORT/EXPORT).....	(988) 536-4932

MARINE RADIO AND ELECTRONICS

(★ ELECTRICAL CONTROL AND AUTOMATION)

ICS–578 Azalea Rd., Mobile, AL.....	(251) 661-6061
GULF COAST AIR & HYDRAULICS INC.–3415 Halls Mill Rd.....	(251) 666-6683
MOBILE MARINE RADIO–7700 Rlna Ave.....	(251) 666-5110
Marine Operator.....	(251) 666-3487
Radioteletype.....	(251) 666-9042
Radio Telegram.....	(251) 666-9041
RADIO-HOLLAND USA, INC.–701 S. Conception St.....	(251) 432-3109
★ FRISIA–200 Virginia St.....	(251) 341-1140
SPERRY MARINE SYSTEMS–2756 Dauphin Island Pkwy.....	(251) 471-5008
TEAM ONE COMMUNICATIONS–3360 Key St., Mobile, AL.....	(888) 343-TEAM

MARINE SURVEYORS

ALPHA MARINE SURVEYORS–180 Country Club Dr., Daphne.....	(251) 626-7299
BULK MARINE RESOURCES.....	(251) 295-4838
W. T. AMES & ASSOCIATES–149 Fairway Dr., Daphne.....	(251) 626-1172
GEORGE BROOKFIELD–186 Ridgewood Dr., Daphne.....	(251) 626-1758
MICHAEL H. BARRIE–283 N. Jackson St.....	(251) 433-8122
C. BAXTER, JR. & ASSOCIATES INT'L, INC.....	(251) 476-1988
RICHARD BESSELAAR–2809 Cottage Hill Rd.....	(251) 476-9909
C. E. COLLIER & ASSOCIATES, INC.–5050 Lossing Rd., Coden, AL.....	(251) 873-4382
CAPT. JOHN D. SMITH–P. O. Box 2585, Daphne.....	(251) 626-8394
CARMACK MARINE IND. SVC. INC.–1609 B Rochelle Street.....	(251) 662-5765
COOK CLAIMS SERVICE–P. O. Box 160461.....	(251) 470-0774
GENERAL MARINE SERVICE–P. O. Box 2533.....	(251) 928-6728
C. L. HAMILTON–P.O. Box 302.....	(251) 433-9997
DC MARITIME TECHNOLOGIES INC.–2210 Main St., Daphne, AL 36526.....	(251) 625-0503
JOINER MARINE SERVICES–9305 Johnson Rd. S.....	(251) 633-6118
MARINE INSPECTION, LLC–63 South Royal Street, Suite 1001, Mobile, AL 36602.....	(251) 375-2020
NATIONAL CARGO BUREAU OF AMERICA, INC.–Commerce Building, Ste. 605, 118 N. Royal St.....	(251) 432-0761
NAUTECH MARINE CONSULTANTS, INC.–7226 Bridgewood Lane, Spanish Fort, AL 36527.....	(251) 447-0422
PAGE MARINE–4153 Tamworth Dr.....	(251) 661-1520
PORT CITY MARINE SURVEYORS–D. J. Smith.....	(251) 661-5426
SABINE SURVEYORS–851 East I-65 Service Rd. South.....	(251) 433-9997
SGS MINERALS–P. O. Box 1962.....	(251) 432-2781
SHIP ARCHITECTS, INC.....	(251) 621-1813
WOODRUFF INDUSTRIES INC–4021 Shana Drive.....	(251) 473-5327

MARITIME WASTE DISPOSAL

AARON OIL CO., INC.–P. O. Box 2304.....	(251) 666-8143
BROWNING FERRIS INDUSTRIES–P. O. Box 16504.....	(251) 666-9724
R. CARTER & ASSOC., INC.–1406 Telegraph Rd.....	(251) 452-0154
DOCKSIDE SERVICES, INC.–P. O. Box 122.....	(251) 438-2362
FERGUSON HARBOUR, INC.–31153 Stagecoach Rd., Spanish Fl., AL.....	(251) 626-3295
INDUSTRIAL WATER SERVICE–1980 Ave. A.....	(251) 694-7500
OIL RECOVERY CO., INC.–P. O. Box 1803.....	(251) 690-9010
PSC–4531 Hamilton Blvd., Theodore, AL 36582.....	(251) 443-7701
WASTE MANAGEMENT INC.–17045 Highway 43, Mt. Vernon, AL.....	(251) 829-4006

MOTOR TRANSPORT (★ CONTAINER SERVICES)

AAA COOPER.....	(251) 653-6183
ACCELERATED FREIGHT GROUP.....	(800) 242-0952
★ ACME TRUCK LINE.....	(251) 653-6028
ADMIRAL MERCHANTS MOTOR FREIGHT.....	(877) 859-5083
ALABAMA CARRIERS, INC.....	(800) 721-7107
AVERITT EXPRESS.....	(251) 443-7703
AVONDALE CONTAINERS.....	(251) 438-2248
★ BALDWIN TRANSFER CO.....	(251) 433-3391
BECKETT MOTOR EXPRESS.....	(251) 432-8982
BOYD BROTHERS TRANSPORTATION, INC.....	(205) 716-2014
★ BRIDGE TERMINAL TRANSPORT.....	(251) 443-5341
BUFFALO WOOD, INC.....	(601) 645-5965
BURKHALTER SPECIALIZED TRANSPORT.....	(877) 815-8334
C.H. ROBINSON WORLDWIDE.....	(251) 443-5552
★ CHICKASAW CONTAINER SERVICES, INC.....	(251) 457-7300
CHOCTAW TRANSPORT COMPANY.....	(251) 457-9231
CONSOLIDATED FREIGHT WAYS.....	(251) 443-9100
COVAN WORLD-WIDE MOVING INC.....	(251) 653-3008
DEEP SOUTH FREIGHT.....	(800) 924-3515
★ DIXIE DRAYAGE.....	(800) 321-0801
DOLPHIN LINE INC.....	(251) 666-2057
E & F TRANSPORTATION, INC.....	(251) 621-0121
★ EASTMAN LOGISTICS.....	(334) 792-5661
★ ESTES EXPRESS.....	(251) 964-4801
FEDEX.....	(800) 762-3787
FIKES TRUCK LINE, INC.....	(800) 643-6611
FINCH DISTRIBUTION.....	(800) 844-5381
FRIESE HAULING INC.....	(800) 654-4811
GLOBAL MARITIME LOGISTICS LLC.....	(251) 432-2000
★ GULF COAST INTERMODAL.....	(251) 653-1880
HANNA TRUCK LINES.....	(205) 783-

STEAMSHIP AGENCIES AND LINES

AZTEC MARITIME SERVICE INC.

P.O. Box 1505, Mobile, 36633 • (251) 432-7273
Mark Fenton, President • ops@aztecmaritime.com

BIEHL & COMPANY

118 N. Royal St., Suite 705, Mobile, AL 36602
P. O. Box 1246, Mobile, 36633 • (251) 432-1605
Larry McInnis, Local Manager
biehlmob@biehco.com

Columbus Line - Aust/N.Z.
Columbus Line - South America
Concorde Line
Gulf Africa Line
Hinode Line
National Shipping Co., of Saudi Arabia
Navinter Line
Nordana
Nordana Worldwide
Pan Ocean Line
U. S. Africa Navigation Line

BLUE WATER SHIPPING COMPANY

4739 Utica Street
Suite 103
Metairie, LA 70006
(504) 455-8462
bernard@bluewatershipping.com

BULK SHIPPING INC.

118 N. Royal St., Suite 705, Mobile, AL 36602
P. O. Box 88, Mobile, 36601 • (251) 433-1585
Thomas Murray • murstve@zebra.net
MCW Shipping

CG RAILWAY

11 North Water St., Suite 18290, Mobile, 36602
(251) 243-9228 • Fax: 251-706-6937
Email: wildkm@intship.com

LBH USA (CISA)

Danny Guthrie, Local Manager
ASD Blvd., Suite 107
P.O. Box 1083, Mobile, AL 36633
251-694-7001 • ops@lbhusa.com

CMA CGM

CMA-CGM (America) LLC
300 Colonial Parkway, Suite 325
Roswell, GA 30076
Scot Stinson
(770) 729-6733 Ext. 6733
usa.stinson@usa.cma-cgm.com
Rebecca Dyson Ext. 2394
757-961-2394
usa.rdyson@usa.cma-cgm.com

CRIMSON SHIPPING CO., INC.

Ken Wear, Terminal Operations Manager
150 Viaduct Road • Chickasaw, AL 36611
251-457-9551 • Fax: (251) 457-9597
kenneth.wear@crimsonshipping.com

FILLETTE, GREEN SHIPPING SVC. (USA) CORP.

261 N. Conception Street, Mobile, AL 36603
PO Box 1842, Mobile, AL 36633
Office (251) 375-2224 • Fax (251) 423-6813
Cell (251) 379-6597 • Email: mob@fillettegreen.com
Web: fillettegreen.com

GAC SHIPPING (USA) INC.

2727 Allen Parkway, Suite 740 • Houston, TX 77019
(713) 533-3200 • Fax: (713) 533-3220
Email: hub.us@gacworld.com
Tom Nasman, President & CEO

GENERAL STEAMSHIP CORP.

118 North Royal St., Suite 509 • Mobile, AL 36602
Office: (251) 438-5071 (24 hr) • Fax: (251) 438-5072
Email: mobops@gensteam.com
John Kirkpatrick Jr, District Manager

GLOVIS AMERICA, INC.

1110 Montlmar Dr., Suite 630, Mobile, AL 36609
Stan Winter, Manager; swinter@glovisusa.com
(251) 342-8292; Fax: (251) 342-8291
ZIM

GRIEG STAR SHIPPING

600 Galleria Parkway, Suite 925
Atlanta, GA 30339
770-226-5900 • Email: atlanta@griegstar.com

Contact persons:

Far East
Marie Eytton-Jones White, 770-226-5909

Gulf

Emily Carra, 770-226-5941

North Europe

Sara Beth Turner, 770-226-5945
Doug Barton, 770-226-5930

GULF HARBOR SHIPPING

2000 Old Spanish Trail, Suite 100, Slidell, LA 70458
(985) 661-8005 • Fax: (414) 921-5013
neworleans@gulpharbor.com

INCHCAPE SHIPPING SERVICES

11 North Water St.
Suite 9290 • Mobile, 36602
Elaine E. Dearmon, Vice President
Josie Mock, Manager
Phone: (251) 461 2747 • Fax: (251) 461 2748

LOTT SHIP AGENCY INC.

259 N. Conception, Mobile, 36603 • (251) 433-1621
P. O. Box 1802, Mobile, 36601
William B. Lott, President
Stephen G. Havranek, Vice President
operations@lottship.com

MARITIME ENDEAVORS SHIPPING COMPANY, LTD.

1901 Alabama State Docks Blvd, Building 50,
Suite 109, Mobile, AL 36602
P.O. Box 1064, Mobile, AL 36633
Jason Kernion, operations Manager
(251) 434-9600 • Fax: (251) 441-7171
email: ops-mobile@mescltd.com

NORD-SUD SHIPPING, INC.

605 St Francis Street
Mobile, AL 36602
Paul Pugh
P. (251) 431-7274 • F. (404) 348-4380
Cell - (251) 895-1507
Email - nordsudmobile@nordsudshipping.com

NORTON LILLY INTERNATIONAL AGENCY

One St. Louis Center, Suite 3002, 36602
Rachel Allen, Marketing Director • (251) 431-6335
rallen@nortonlilly.com

Atlantic Bulk Carriers

Atlanticargo (ACS)

Big Lift

C.C.N.I.

COSCO

CMA/CGM

CSAV

China Shipping

Daiichi Chuo Kisen Kaisha

Emirates Shipping Line (AGX)

Hoegh Lines

Kawasaki (K Line)

Lykes/Americana

Maersk

Mitsui

Navix Lines

Sanko Steamship Company

Shinwa Kaiun Kaisha Ltd.

Shipping Corporation of India

Southern Star

Splithoff Shuttle

Toko Kaiun Kaisha Ltd.

United Arab Shipping Co.

Western Bulk Carriers

NSA AGENCIES INC.

261 N. Joachim, Mobile, 36603 • (251) 433-1536
George E. Duffy, President
Ted C. Lee, Mid Gulf/South Atlantic Mgr.
mobileops@nsaagencies.com

A/S Bulkhandling

Armada Shipping

Coulouthros Ltd.

Fednav International

Ganmount Shpg.

Guinomar International

Hellespont S. S. Corp.

J. Lauritzen Bulkers

Kerr Norton Marine

M & R Shipping

Metal Logistics

Nautica

Navios Corporation

Seamar Shipping

Seatrap Tankers

S. F. P. O.

T & E Bulkers

Torm Bulk

Torvald Klaveness & Co., AIS

Trans Sea Transport

U. S. Steel Group - A Div. of USX Corp.

U. S. Steel Mining Co., LLC

Vulica Shipping Co., Ltd.

PAGE & JONES INC.

52 N. Jackson St., Mobile, 36602 • (251) 432-1646
Michael B. Lee, President
milee@pagejones.com

Carnival Line

Central Gulf

Crowley Lines Services

Forest Line

Hapag-Lloyd Line

International Transport Logistics

Keystone Shipping Co.

Pelican Cargo Transport

Rickmers Line

Texaco, Inc.

Waterman

ROSS MARITIME INC.

P. O. Box 1022, Mobile, 36633 • (251) 432-1611
Carl Black, President • agency@rossmaritimeusa.com

SEACLIFF AGENCIES, LLC

P. O. Box 1947, Mobile, 36633 • (251) 433-1196
Ritchie Macpherson, Manager
rmacpherson@seacliffagency.com

Clipper Americas

C.I. C.

Drummond Coal

OBC Forest Line

SEAGULL MARINE INC.

Mobile Middle Bay Port, Bldg. 303 • (251) 443-6789
Tim Dardar, Vessel Agent
info@seagullmarine.com

SHIP SUPPLY OF FLORIDA, INC.

15065 NW 7th Avenue • Miami, FL 33168
President, Elias Giannakopoulos
(305) 681-7447 • Fax (305) 769-3502
info@shipsup.com

TRANSMARINE ALABAMA INC.

105 North Conception St., Mobile, 36602
Luis Sanchez-Navarro and Lee Collier
luis@tmcnewyork.com • (251) 432-8486
Caribbean Forest Carriers
Transmarine Chartering, Inc.

WESTFAL-LARSEN SHIPPING

163 St. Emanuel Street • Mobile, AL 36602
Office: (251) 694-6928

Torbjorn Skaar, Ops. Mgr. -

torbjorn.skaar@wshipping.com

Brookside Parkway, Suite 165 • Alpharetta, GA 30022

P. 770-569-5821 • F. 770-569-5823

Mike Hawe - mike.hawe@wshipping.com

Becky Jenny - becky.jenny@wshipping.com

Local Vessel Agent - Inchcape Shipping Services

WILHELMSSEN SHIPS SERVICE

Regions Tower • 851 East I-65 Service Road
Suite 1050 • Mobile, Alabama 36606
Tele: (251)-471-2661 • Fax: (251)-471-2662
E-mail:wss.mobile@wilhelmsen.com

• AMERICAN FLAG LINE



Trucking



Stevedoring



Warehousing



Marine



Pipe Reconditioning



*Richardson Stevedoring & Logistics
& Affiliated Companies*

“Seamless Solutions”

**Customer needs and satisfaction are the number one priority.
For more information, please contact Mike Richardson in Mobile
PH # 251-432-0081 Fax # 251-432-0082**

ALABAMA STATE
PORT AUTHORITY
MOBILE, AL 36633

Address Service Requested

PRSRT - STD
U.S. POSTAGE
PAID
MOBILE, AL
PERMIT NO. 1390

We'll Help You Steer the Right Course



Positive signs of recovery are on the horizon but we know the course is difficult. At Cooper/T.Smith, we've been dedicated to holding down your cost of doing business since our founding in 1905. From our great-grandfathers' day to the present, difficult economic times have taught us to control costs, eliminate waste and increase efficiency. Our obsession with paying attention to detail and keeping our pencils sharp saves you money. And that helps keep your course true.



Stevedoring ♦ Logistics ♦ Tugboats ♦ Midstream Transfers ♦ Terminal Operators ♦ Restaurants ♦ Forest Products



www.coopertsmith.com